

**SIGNATURE PAGE**  
**P-35-2021**

To the Monmouth County Board of County Commissioners:

**THE UNDERSIGNED HEREBY DECLARES THAT  
I (WE) HAVE CAREFULLY EXAMINED THE SPECIFICATIONS.  
I (WE) HEREBY CERTIFY PRICES QUOTED ARE IN ACCORDANCE  
WITH YOUR REQUIREMENTS.**

Company Name: Lothrop Associates LLP  
(PRINT)

Preparer's Name: Robert Gabalski, AIA  
(PRINT)

Signature: *Robert H. Gabalski* 12/20/2021  
(DATE)

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Fax No.: 914-741-1116

E-Mail Address: bgabalski@lothropassociates.com  
**\*\*\* (This should be the email where Contracts would be sent) \*\*\***

Contact Person: Robert Gabalski, AIA

FEIN: [REDACTED]  
(Federal Employee ID)

(Revised 2/2017)

**PROJECT COST & WORK HOUR PROPOSAL FORM**

**Project: Monmouth County Eastern Branch Library - New Entrance Canopy**

**Firm: Lothrop Associates LLP**

**Date: December 20, 2021**

TASK	DESCRIPTION	GPI - Engineer (Principal)	GPI - Structural (Engineer)	GPI - Electrical (Engineer)	Lothrop - Architect (Partner)	Lothrop - Architect (Proj Mgr)	Lothrop - Architect (Proj Arch)	AELI - Concrete Inspector	AELI - Rebar Inspector	AELI - Steel Inspector	AELI - Geo-Tech Inspector	Tech Sec	TOTAL HOURS	LABOR COST BY TASK (See Note 3)
<b>Project Tasks</b>														
1	Pre-Design and Programming	0.50	2.00	2.00	8.00	16.00	16.00				8.00		52.50	\$6,818.82
2	Schematic Design	0.50	4.00	2.00	12.00	16.00	32.00						66.50	\$7,338.24
3	Design Development	1.00	6.00	4.00	24.00	24.00	32.00						91.00	\$10,841.00
4	Capital Review Preparation & Presentation				8.00	12.00	16.00						36.00	\$3,992.67
5	Construction Documents	4.00	40.00	24.00	24.00	64.00	120.00						276.00	\$31,268.16
6	Construction Bid Administration				8.00	12.00	24.00						44.00	\$4,627.37
7	Construction Contract Administration	2.00	12.00	2.00	16.00	48.00	80.00						160.00	\$17,210.93
8	Post Construction Administration				4.00	8.00	12.00	16.00	16.00	16.00			72.00	\$4,720.87
	(a) Man-hours	8.00	64.00	34.00	104.00	200.00	332.00	16.00	16.00	16.00	8.00	0.00	798.00	
	(b) Direct Salary Rate (See Note 1)	\$65.38	\$53.08	\$53.08	\$55.28	\$45.67	\$28.85	\$20.00	\$29.00	\$43.00	\$75.00			
	(c) Multiplier (See Note 2)						2.75							
	<b>TOTAL LABOR COST: (a)x(b)x(c)</b>	<b>\$1,438.36</b>	<b>\$9,342.08</b>	<b>\$4,962.98</b>	<b>\$15,810.08</b>	<b>\$25,118.50</b>	<b>\$26,340.05</b>	<b>\$880.00</b>	<b>\$1,276.00</b>	<b>\$0.00</b>	<b>\$1,650.00</b>	<b>\$0.00</b>		<b>\$86,818.05</b>

DIRECT EXPENSES	
SUB-CONSULTANTS (Specify Tasks)	
AELI - Drilling, Excavation & Patching for Soil Borings and Footing Probe	\$2,800.00
AELI - Concrete Compressive Strength & Testing	\$2,500.00
SUBTOTAL - Sub-Consultants	\$5,300.00
Reproduction	\$1,500.00
Postage/Delivery	\$240.00
Transportation	\$2,688.00
Out of Pockets Expenses	\$900.00
Subtotal - Misc. Expenses	\$5,328.00
<b>TOTAL DIRECT EXPENSES</b>	<b>\$10,628.00</b>

<b>Note:</b>	
1. Direct Salary should not include employee benefits	
2. Multiplier includes overhead, profit, and employee benefits. (only one multiplier shall be used for all employees).	
3. Labor Cost By Task= (Man hour) x (Direct Salary Rate) x (Multiplier)	
4. Direct expenses will be billed at invoice costs (no profit or overhead)	
5. Overhead shall include commutation, lodging, meals and indirect expenses.	
<b>TOTAL LABOR COST</b>	\$86,818.05
<b>TOTAL DIRECT EXPENSES</b>	\$10,628.00
<b>TOTAL PROJECT COST</b>	<b>\$97,446.05</b>