

SIGNATURE PAGE

P-2-2022

To the Monmouth County Board of County Commissioners:

**THE UNDERSIGNED HEREBY DECLARES THAT
I (WE) HAVE CAREFULLY EXAMINED THE SPECIFICATIONS.
I (WE) HEREBY CERTIFY PRICES QUOTED ARE IN ACCORDANCE
WITH YOUR REQUIREMENTS.**

Company Name: Alliant Insurance Services
(PRINT)

Preparer's Name: John J. Lynch
(PRINT)

Signature: *John J. Lynch* 10/25/2021


Address: 21 Cedar Avenue
Fair Haven, NJ 07704

Telephone No.: 732-747-0800

Fax No.: 732-530-4220

E-Mail Address: Jay.Lynch@Alliant.com

Contact Person: John J. Lynch

FEIN: 
(Federal Employee ID)

(Revised 2/2017)

BROKER SERVICES

As part of our consulting services we will identify the need for business continuity planning. If business continuity planning is needed for your organization, Alliant will work with County stakeholders to select a subject matter expert or organization that will provide a dedicated service. Cost and/or fees for this service would be negotiated at that time.

Business Income Calculations/Forensic Accountant

Alliant is happy to facilitate an individual consultation between the County and one of our forensic accountant consultants to provide advice on identifying and properly insuring your business income exposures. Included in this consultation are the completion of a business income worksheet and the identification of sources of revenue as well as fixed and variable expenses.

8. *A price proposal for all consulting services stated in the hourly fees to be charged by the various personnel, by job title, who would service the County.*

The Alliant team members do not charge an hourly rate. As an organization we generally work on a fee basis or are paid a commission. Based on the Scope of Work provided by Monmouth County, Alliant proposes a fee of \$50,000 per year for the services described in our response to the RFP. Any additional services would be described in writing and subject to the approval of the County Administrator and Freeholder Board.

9. *Any other information you firm deems appropriate for consideration.*

Two final items we would like to highlight in concluding our response to your RFP. The first is a review of the advanced technology we employ to assist our public entity clients. It provides 24-hour access to your information and also helps to reduce the workload. Secondly, Alliant has provided three success stories that showcases our work with other public entities. For many of our clients, our team has become an extension of their organization.

Alliant: Monmouth County – Technology

Alliant utilizes several on-line tools to manage data and provide information to the County. They are described below.

Alliant Connect

Alliant instituted our Alliant Connect client portal which is designed to enhance our firm's ability to communicate electronically with our clients. Alliant Connect is a dynamic, interactive, easy to use web based portal created especially for our public entity clients at no cost to the County. Alliant Connect provides:

- Secure 24 hour access to your insurance policy information Help with Loss Control via our video library and loss control fact sheets.