

SIGNED ORIGINAL 27-2021

SIGNATURE PAGE

P-27-2021


To the Monmouth County Board of County Commissioners:

**THE UNDERSIGNED HEREBY DECLARES THAT
I (WE) HAVE CAREFULLY EXAMINED THE SPECIFICATIONS.
I (WE) HEREBY CERTIFY PRICES QUOTED ARE IN ACCORDANCE
WITH YOUR REQUIREMENTS.**

Company Name: Najarian Associates

(PRINT)

Preparer's Name: Robert E. Schwarzkopf, CHMM, LSRP

Signature:  4/30/21
(DATE)

(PRINT)

Address: 1 Industrial Way West
Eatontown, NJ 07724

Telephone No.: 732-389-0220

Fax No.: 732-389-8546

E-Mail Address: robert@najarian.com

*****(This should be the email where Contracts would be sent)*****

Contact Person: Robert E. Schwarzkopf, CHMM, LSRP

FEIN: 
(Federal Employee ID)

(Revised 2/2017)

RFP # P-27-2021		PROJECT COST & WORK HOUR PROPOSAL FORM						
		Name of Firm: NAJARIAN ASSOCIATES						
		PROJECT : On-Call Professional Engineering Services Related to Above & Under Ground Storage Tanks at Various Monmouth County Locations						
Task	Description	Senior Principal (PE)	Senior Environ. Scientist/ LSRP	Senior Environ. Scientist	Environ. Scientist	CAD Technician	TOTAL HOURS	Labor Cost by Task
1A	Inspection 1		4	36			40	\$ 4,190.40
1B	Inspection 2		2	24			26	\$ 2,694.60
1C	Inspection 3		2	24			26	\$ 2,694.60
1D	Inspection 4		2	24			26	\$ 2,694.60
2	SPCC Training		4	18			22	\$ 2,392.20
3	On-Call Services*						0	
		(a) Manhours	0	14	126	0	0	140
		(b) Direct Salary Rate (See Note 1)		\$55.00	\$37.00			
		(c) Multiplier (See Note 2)	2.7	2.7	2.7	2.7	2.7	
		TOTAL LABOR COST (a)x(b)x(c)	\$ -	\$ 2,079.00	\$ 12,587.40	\$ -	\$ -	\$ 14,666.40

DIRECT EXPENSES	
SUB-CONSULTANTS	
SUBTOTAL - Sub-Consultants	\$0.00
Reproduction	\$0.00
Postage/Delivery	\$0.00
Transportation	\$0.00
Out of Pocket Expenses	\$0.00
SUBTOTAL - Misc. Expenses	\$0.00
TOTAL DIRECT EXPENSES	\$0.00

- Notes: 1. Direct Salary Rate should not include employee benefits.
2. Multiplier includes overhead, profit and employee benefits (only one multiplier shall be used for all employees).
3. Labor Cost By Task=(Man-hour)x(Direct Salary Rate)x(Multiplier)
4. Direct Expenses will be billed at invoice costs (no profit or overhead)
5. Overhead shall include commutation, lodging, meals, and indirect expenses
6. *On-Call Services Cost is not included in Total Labor Cost, but is included in Total Project Cost

TOTAL LABOR COST	\$14,666.40
TOTAL DIRECT EXPENSES	\$0.00
TOTAL ON-CALL SERVICES	\$15,000.00
TOTAL PROJECT COST	\$29,666.40