

SIGNATURE PAGE


P-23-2023

To the Monmouth County Board of County Commissioners:

**THE UNDERSIGNED HEREBY DECLARES THAT
I (WE) HAVE CAREFULLY EXAMINED THE SPECIFICATIONS.
I (WE) HEREBY CERTIFY PRICES QUOTED ARE IN ACCORDANCE
WITH YOUR REQUIREMENTS.**

Company Name: Stantec Consulting Services Inc.
(PRINT)

Preparer's Name: Adam Catherine, PE, PTOE, Principal
(PRINT)

Signature:  4/10/23
(DATE)


Address: Adam Catherine, PE, PTOE, Principal


Telephone No.: (856) 234-0800 x6040

Fax No.: (856) 234-59926

E-Mail Address: adam.catherine@stantec.com
*****(This should be the email where Contracts would be sent)*****

Contact Person: Adam Catherine, PE, PTOE, Principal

FEIN: 
(Federal Employee ID)

BRC: 
(Business Registration Certificate)

(Revised 2/2017)

Cost and Work Hour Proposal

RFP #P-23-2023 Monmouth County Barriers to Mobility Study - Cost and Work Hour Proposal

Firm Name: Stantec Consulting Services, Inc.												
Employee Name	Title	Hourly Rate	Hours per Task					Total Hours	Direct Labor	Overhead %	Overhead Cost	Total Labor
			1	2	3	4	5					
Adam Catherine, PE, PTOE	Project Team Manager/Mobility Strategies	\$86.54	48	30	4	40	16	138	\$ 11,942.52	165.50%	\$ 19,764.87	\$ 31,707.39
Pamela Bailey-Campbell	Tech. Advisor Qa/Qc	\$100.00	20	4	4	4	4	36	\$ 3,600.00	165.50%	\$ 5,958.00	\$ 9,558.00
John Withers PE, PP	Administrative Manager	\$86.62	36					36	\$ 3,118.32	165.50%	\$ 5,160.82	\$ 8,279.14
Margaret Newman, FALA, LEED BD+C	Planning Manager	\$99.64		8			22	10	\$ 3,985.60	165.50%	\$ 6,596.17	\$ 10,581.77
Amy Sackaroff, AICP	Equity Assessment	\$85.00		80				80	\$ 6,800.00	165.50%	\$ 11,254.00	\$ 18,054.00
Matthew Maher, PE, PTOE, RSP2I	Data Collection and Review Task Manager	\$74.90		24				24	\$ 1,797.60	165.50%	\$ 2,975.03	\$ 4,772.63
Steven Reid, MSc, CTPP	Community Data Analytics Task Manager	\$56.56*			30	20		50	\$ 2,828.00	165.50%	\$ 4,680.34	\$ 7,508.34
Scott Leitham, PhD, MSc, CTPP	Community Data Analytics	\$88.85*			24			24	\$ 2,132.40	165.50%	\$ 3,529.12	\$ 5,661.52
Haley Collins, AICP	GIS Task Manager	\$56.75		40	52	8	8	108	\$ 6,129.00	165.50%	\$ 10,143.50	\$ 16,272.50
Heidi Peper	Funding Task Manager	\$78.73					25	25	\$ 1,968.25	165.50%	\$ 3,257.45	\$ 5,225.70
Katy Shackelford	Funding Specialist	\$53.52					25	25	\$ 1,338.00	165.50%	\$ 2,214.39	\$ 3,552.39
Candi Crosson	Visual Communication Designer	\$43.12					8	8	\$ 344.96	165.50%	\$ 570.91	\$ 915.87
Kati DiRaimondo, PE	Transportation Data Analyst	\$56.38		16			8	24	\$ 1,353.12	165.50%	\$ 2,239.41	\$ 3,592.53
Carley Atkisson, PE	Transportation Data Analyst	\$38.15		20				20	\$ 763.00	165.50%	\$ 1,262.77	\$ 2,025.77
Timothy Medina	Transportation Researcher	\$40.91		16	16	8	8	48	\$ 1,963.68	165.50%	\$ 3,249.89	\$ 5,213.57
Jacob Peach, MSc	Community Data Analyst	\$34.21*			40	20		60	\$ 2,052.60	165.50%	\$ 3,397.05	\$ 5,449.65
Sam Thompson, MSc	Community Data Analyst	\$31.30*			105	40		145	\$ 4,538.50	165.50%	\$ 7,511.22	\$ 12,049.72
Matthew Jones	Community Data Analyst	\$27.63*			180	52		232	\$ 6,410.16	165.50%	\$ 10,608.81	\$ 17,018.97
Gloria Lau, PLA, AICP	Urban Design and Landscape	\$58.07				24	10	34	\$ 1,974.38	165.50%	\$ 3,267.60	\$ 5,241.98
Astrid Mayak	Graphics	\$36.87		40		20	24	84	\$ 3,097.08	165.50%	\$ 5,125.67	\$ 8,222.75
Subtotal Hours:			104	278	455	258	146	1241	\$ 68,137.17		Subtotal Labor:	\$ 180,904.19
* Rate is based on the average 2021 and 2022 conversion rate between Pound Sterling and USD.												
											Fee (8%):	\$ 14,472.33
											Direct Expenses	
											Printing & Reproduction	\$ 250.00
											Travel	\$ 500.00
											Streetlight (20 Zones)	\$ 2,720.00
											Postage	\$ 50.00
											Graphics	\$ 500.00
											Subtotal Direct Expenses	\$ 4,020.00
											Subconsultant Fees	
											FHI Studio (DBE)	\$ 100,741.80
											ESBE/DBE Participant Percentage	33.6%
											Total Project Cost:	\$300,138.32
											SAY \$300,000	

Cost and Work Hour Proposal (Continued)

Monmouth County Barriers to Mobility Study for the Monmouth County Division of Planning Staffing Plan (Stantec)

Firm Name: Stantec Consulting Services, Inc.		
Employee Name	Title	Hourly Rate
Adam Catherine, PE, PTOE	Project Team Manager/Mobility Strategies	\$86.54
Pamela Bailey-Campbell	Tech. Advisor Qa/Qc	\$100.00
John Withers PE, PP	Administrative Manager	\$86.62
Margaret Newman, FAIA, LEED BD+C	Planning Manager	\$99.64
Amy Sackaroff, AICP	Equity Assessment	\$85.00
Matthew Maher, PE, PTOE, RSP2I	Data Collection and Review Task Manager	\$74.90
Steven Reid, MSc, CTPP	Community Data Analytics Task Manager	\$56.56*
Scott Leitham, PhD, MSc, CTPP	Community Data Analytics	\$88.85*
Haley Collins, AICP	GIS Task Manager	\$56.75
Heidi Peper	Funding Task Manager	\$78.73
Katy Shackelford	Funding Specialist	\$53.52
Candi Crosson	Visual Communication Designer	\$43.12
Kati DiRaimondo, PE	Transportation Data Analyst	\$56.38
Carley Atkisson, PE	Transportation Data Analyst	\$38.15
Timothy Medina	Transportation Researcher	\$40.91
Jacob Peach, MSc	Community Data Analyst	\$34.21*
Sam Thompson, MSc	Community Data Analyst	\$31.30*
Matthew Jones	Community Data Analyst	\$27.63*
Gloria Lau, PLA, AICP	Urban Design and Landscape	\$58.07
Astrid Mayak	Graphics	\$36.87
* Rate is based on the average 2021 and 2022 conversion rate between Pound Sterling and USD.		

Monmouth County Barriers to Mobility Study for the Monmouth County Division of Planning Staffing Plan (FHI Studio)

Firm Name: Stokes Creative Group, Inc.		
Employee Name	Title	Hourly Rate
Michael Ahillen, AICP	Transit Lead	\$56.74
Kristen Ahlfeld, AICP	Outreach/Writing and Media Task Lead	\$70.76
Adam Tecza, AICP, PP	Policy Task Lead	\$57.86
Nick Campbell	Transit Analysis Task Lead	\$40.36
Jim Gilligan	Transit Support	\$77.00
Moises Reyes	Engagement Support	\$39.50
Eric Smith	Virtual Engagement	\$56.32
Sara Grossman	Graphic Designer	\$30.22
David Winslow	GIS Specialist	\$32.08

DBE/SBE Participation Documentation

Stantec has selected FHI Studio to lead the public and stakeholder involvement work (Task 2), as well as assist with the assessment of transit and urban design, based on their demonstrated experience and technical expertise on engagement efforts with New Jersey transportation agencies and past collaboration with Stantec on work for NJDOT, NJ TRANSIT, and other counties and municipalities. Stantec is committed to exceeding the DBE goal set forth in the RFP and will make a good faith effort to include them on all public and stakeholder involvement work.

On the following page please refer to FHI Studio's letter of participation for this assignment.