

RFP # P-16-2023

**SIGNATURE PAGE**


**P-16-2023**

To the Monmouth County Board of County Commissioners:

**THE UNDERSIGNED HEREBY DECLARES THAT  
I (WE) HAVE CAREFULLY EXAMINED THE SPECIFICATIONS.  
I (WE) HEREBY CERTIFY PRICES QUOTED ARE IN ACCORDANCE  
WITH YOUR REQUIREMENTS.**

Company Name: Comerstone Environmental Group, LLC  
(PRINT)

Preparer's Name: Arie Kremen, Client Manager  
(PRINT)

Signature:  December 8, 2022  
(DATE)

Address: 16 Pearl St, Metuchan, NJ 08840


Telephone No.: 877-294-9070

Fax No.: 877-845-1456

E-Mail Address: Arie.Kremen@tetrattech.com  
\*\*\*(This should be the email where Contracts would be sent)\*\*\*

Contact Person: Arie Kremen, Client Manager

FEIN: 

(Federal Employee ID)  
BRC:   
(Business Registration Cert)

(Revised 2/2017)

**Cost Proposal Form for On-Call Professional Solid Waste and Environmental Engineering, Planning, and Surveying Services in  
Connecion with the Operation and Permitting of the Monmouth County Reclamation Center**

<b>Employee Name</b>		<b>Billing Title</b>	<b>Category</b>	<b>2023 MCRC Rate</b>	<b>2023 MCRC Rate with Overhead &amp; Profit</b>
Bilgri	Thomas A (Tom)	Client Manager 4	Principal	\$ 224.55	\$ 247.00
Holmes	Robert Adrian (Robert)	Client Manager 4	Principal	\$ 224.55	\$ 247.00
Hullings	Donald E (Donald)	Client Manager 4	Principal	\$ 224.55	\$ 247.00
Schellberg	Andrew C (Andrew)	Client Manager 4	Principal	\$ 224.55	\$ 247.00
Odell	Daryl R (Daryl)	Client Manager 4	Principal	\$ 224.55	\$ 247.00
Shaw	Prentiss A (Prentiss)	Client Manager 4	Principal	\$ 224.55	\$ 247.00
Swyka	Mark A (Mark)	Client Manager 4	Principal	\$ 224.55	\$ 247.00
Calvache	Edwin A (Edwin)	Client Manager 3	Principal	\$ 210.00	\$ 231.00
Kremen	Arie P (Arie)	Client Manager 3	Principal	\$ 210.00	\$ 231.00
Darby	Debra Cheryl (Debra)	Client Manager 2	Principal	\$ 193.64	\$ 213.00
Medley	Tiffany L (Tiffany)	Client Manager 2	Principal	\$ 193.64	\$ 213.00
Perse	Jonathan David (Joe)	Client Manager 2	Principal	\$ 193.64	\$ 213.00
McGraner	Jerry Lane (Jerry)	Technical Manager 2	Principal	\$ 193.64	\$ 213.00
Scrimgeour	Marcus Matthew (Marcus)	Technical Manager 2	Principal	\$ 193.64	\$ 213.00
Allen	Douglas G (Doug)	Client Manager 1	Principal	\$ 182.73	\$ 201.00
Bowyer	Jennifer Elaine (Jennifer)	Client Manager 1	Principal	\$ 182.73	\$ 201.00
Deal	Jennifer Lyn (Jennifer)	Client Manager 1	Principal	\$ 182.73	\$ 201.00
Mika	Kenneth R (Ken)	Client Manager 1	Principal	\$ 182.73	\$ 201.00
			<b>Average Total Employee Cost, Principal Level Staff</b>		<b>\$ 225.56</b>

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<b>Employee Name</b>		<b>Billing Title</b>	<b>Category</b>	<b>2023 MCRC Rate</b>	<b>2023 MCRC Rate with Overhead &amp; Profit</b>
Eller	Carl W (Carl)	Sr Project Manager 2	Project Manager	\$ 171.82	\$ 189.00
Mendola	Magdalena E (Magdalena)	Sr Project Manager 2	Project Manager	\$ 171.82	\$ 189.00
Mutch	Paul D (Paul)	Sr Project Manager 2	Project Manager	\$ 171.82	\$ 189.00
Piedmont Fleischmann	Bodhi A (Bodhi)	Sr Project Manager 2	Project Manager	\$ 171.82	\$ 189.00
Thordahl	Kristen M (Kristen)	Sr Project Manager 2	Project Manager	\$ 171.82	\$ 189.00
Weier	Aaron J (Aaron)	Sr Project Manager 2	Project Manager	\$ 171.82	\$ 189.00
Boudreau	Matthew P (Matt)	Sr Project Manager 1	Project Manager	\$ 160.00	\$ 176.00
Brown	Tyler R (Tyler)	Sr Project Manager 1	Project Manager	\$ 160.00	\$ 176.00
Miller	Scott D (Scott)	Sr Project Manager 1	Project Manager	\$ 160.00	\$ 176.00
Bloomenkranz	William David (Bill)	Project Manager 2	Project Manager	\$ 149.09	\$ 164.00
Nolden	Randy Bernard (Randy)	Project Manager 2	Project Manager	\$ 149.09	\$ 164.00
Rohr	Logan Douglas (Logan)	Project Manager 2	Project Manager	\$ 149.09	\$ 164.00
Shurie	Kirstie Lee (Kirstie)	Project Manager 2	Project Manager	\$ 149.09	\$ 164.00
Beebe	Matthew R (Matthew)	Engineer/Scientist 5	Project Manager	\$ 149.09	\$ 164.00
Conroy	Diane M (Diane)	Project Manager 1	Project Manager	\$ 138.18	\$ 152.00
Schaeffer	William F (Will)	Engineer/Scientist 4	Project Manager	\$ 138.18	\$ 152.00
			<b>Average Total Employee Cost, Project Manager Level Staff</b>		<b>\$ 185.61</b>

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<b>Employee Name</b>		<b>Billing Title</b>	<b>Category</b>	<b>2023 MCRC Rate</b>	<b>2023 MCRC Rate with Overhead &amp; Profit</b>
Fletcher	George Steven (George)	Sr Engineer 1	Sr Technical	\$ 160.00	\$ 176.00
Philip	Jiss (Jiss)	Sr Engineer 1	Sr Technical	\$ 160.00	\$ 176.00
Preston	John M (John)	Sr Engineer 1	Sr Technical	\$ 160.00	\$ 176.00
Cummings	Shaun R (Shaun)	Sr CAD Designer 3	Sr Technical	\$ 133.64	\$ 147.00
Wilson	Scottie Shawn (Scott)	Sr CAD Designer 3	Sr Technical	\$ 133.64	\$ 147.00
Chizhov	Larisa (Larisa)	Sr CAD Designer 2	Sr Technical	\$ 120.91	\$ 133.00
Eklund	Riley Michael (Riley)	Engineer/Scientist 3	Sr Technical	\$ 128.18	\$ 141.00
Rogers	Kyle Ryan (Kyle)	Engineer/Scientist 3	Sr Technical	\$ 128.18	\$ 141.00
Schellberg	Robert T (Robert)	Engineer/Scientist 3	Sr Technical	\$ 128.18	\$ 141.00
Williams	Nelson Tyler (Tyler)	Sr CAD Designer	Sr Technical	\$ 110.00	\$ 121.00
Wheeler	Daniel A (Daniel)	Sr Tech 2	Sr Technical	\$ 105.45	\$ 116.00
Whitman	Jason A (Jason)	Sr Tech 2	Sr Technical	\$ 105.45	\$ 116.00
Williams	Kyle R (Kyle)	Sr Tech 2	Sr Technical	\$ 105.45	\$ 116.00
Egger	George J (George)	Sr Tech 1	Sr Technical	\$ 95.45	\$ 105.00
Farinaro	Luke Thomas (Luke)	Sr Tech 1	Sr Technical	\$ 95.45	\$ 105.00
Szabo	Lawrence (Larry)	Sr Tech 1	Sr Technical	\$ 95.45	\$ 105.00
				<b>Average Total Employee Cost, Senior Technical Level Staff</b>	<b>\$ 138.87</b>

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Employee Name	Billing Title	Category	2023 MCRC Rate	2023 MCRC Rate with Overhead & Profit
Lonergan	Edward Paul (Ed)	Field Manager	\$ 128.18	\$ 141.00
Stenshorn	David S (David)	Sr CAD Designer 3	\$ 123.64	\$ 136.00
Cava	Sean Paul (Sean)	Engineer/Scientist 2	\$ 115.45	\$ 127.00
Boswell	Justin (Justin)	Engineer/Scientist 1	\$ 105.45	\$ 116.00
Eblacker	Randal E (Randy)	Engineer/Scientist 1	\$ 105.45	\$ 116.00
Mack	Hope Katelyn (Hope)	Engineer/Scientist 1	\$ 105.45	\$ 116.00
Pimentel	Jasmine Caroline (Jasmine)	Engineer/Scientist 1	\$ 105.45	\$ 116.00
Shawar	Mohamad Amer (Amer)	Engineer/Scientist 1	\$ 105.45	\$ 116.00
Vorsa	Katrine Linda (Katie)	Engineer/Scientist 1	\$ 105.45	\$ 116.00
			<b>Average Total Employee Cost, Technical Level Staff</b>	<b>\$ 122.22</b>
Carrick	Ian Tyler (Ian)	Tech 2	\$ 80.91	\$ 89.00
Korin	Ashley E (Ashley)	Tech 2	\$ 80.91	\$ 89.00
Zuge	Ashley (Ashley)	Tech 2	\$ 80.91	\$ 89.00
			<b>Average Total Employee Cost, Staff Technical Level Staff</b>	<b>\$ 89.00</b>
Chadwick	Ana Jacqueline (Ana)	Sr Project Administrative	\$ 105.45	\$ 116.00
Hill	Julie Jean (Julie)	Sr Project Administrative	\$ 105.45	\$ 116.00
Byrd	SueAnn Marie (Sue)	Administrative	\$ 71.82	\$ 79.00
Griffiths	Lou Ann (Louann)	Administrative	\$ 71.82	\$ 79.00
			<b>Average Total Employee Cost, Administrative (Clerical) Level Staff</b>	<b>\$ 97.50</b>
			<b>Average Total Employee Cost, 2-person Survey Crew Staff</b>	<b>\$ 165.00</b>
Survey Crew				

**Project Cost and Work Hour Proposal Forms**

**Cost Proposal Form for Professional Services Regarding the Defined Environmental Support Tasks and On-call Professional Environmental Engineering, Planning, and Surveying Services in Connection with the Operation and Permitting of the Monmouth County Division of Reclamation Facilities**

Task No.	Task Description	Employee Name		Title Classification	Rate	Hours	Subtotal Cost
1	Methane Migration Testing	Medley	Tiffany L (Tiffany)	Principal	\$ 193.64	4	\$ 774.56
		Conroy	Diane M (Diane)	Project Manager	\$ 138.18	16	\$ 2,210.88
		Chizhov	Larisa (Larisa)	Sr Technical	\$ 120.91	32	\$ 3,869.12
		Carrick	Ian Tyler (Ian)	Staff Technician	\$ 80.91	80	\$ 6,472.80
<b>Task 1, Total Employee Subtotal Cost</b>							<b>\$ 13,327.36</b>
Overhead, Benefits and Profit Multiplier							1.10
Total Employee Cost (including Multiplier)							\$ 14,660.10
Direct Non-salary Expenses (printing, copying, travel, etc.)							\$ 2,250.00
Subcontractor Total Cost							\$ -
<b>Total Task #1</b>							<b>\$ 16,910.10</b>
Task No.	Task Description	Employee Name		Title Classification	Rate	Hours	Subtotal Cost
2	Landfill Gas Sampling	Medley	Tiffany L (Tiffany)	Principal	\$ 193.64	2	\$ 387.28
		Conroy	Diane M (Diane)	Project Manager	\$ 138.18	6	\$ 829.08
		Loneragan	Edward Paul (Ed)	Technical	\$ 128.18	24	\$ 3,076.32
<b>Task 2, Total Employee Subtotal Cost</b>							<b>\$ 4,292.68</b>
Overhead, Benefits and Profit Multiplier							1.10
Total Employee Cost (including Multiplier)							\$ 4,721.95
Direct Non-salary Expenses (printing, copying, travel, etc.)							\$ 750.00
Subcontractor Total Cost							\$ 4,000.00
<b>Total Task #2</b>							<b>\$ 9,471.95</b>

### Project Cost and Work Hour Proposal Forms

**Cost Proposal Form for Professional Services Regarding the Defined Environmental Support Tasks and On-call Professional Environmental Engineering, Planning, and Surveying Services in Connection with the Operation and Permitting of the Monmouth County Division of Reclamation Facilities**

Task No.	Task Description	Employee Name		Title Classification	Rate	Hours	Subtotal Cost
3	Groundwater Mapping	Kremen	Arie P (Arie)	Principal	\$ 210.00	4	\$ 840.00
		Mendola	Magdalena E (Magdalena)	Project Manager	\$ 171.82	16	\$ 2,749.12
		Korin	Ashley E (Ashley)	Staff Technician	\$ 80.91	40	\$ 3,236.40
		Carrick	Ian Tyler (Ian)	Staff Technician	\$ 80.91	80	\$ 6,472.80
		Chizhov	Larisa (Larisa)	Sr Technical	\$ 120.91	20	\$ 2,418.20
<b>Task 3, Total Employee Subtotal Cost</b>							<b>\$ 15,716.52</b>
Overhead, Benefits and Profit Multiplier							1.10
Total Employee Cost (including Multiplier)							\$ 17,288.17
Direct Non-salary Expenses (printing, copying, travel, etc.)							\$ 1,250.00
Subcontractor Total Cost							\$
<b>Total Task #3</b>							<b>\$ 18,538.17</b>
Task No.	Task Description	Employee Name		Title Classification	Rate	Hours	Subtotal Cost
4	Annual Topographic Survey	Shaw	Prentiss A (Prentiss)	Principal	\$ 224.55	2	\$ 449.10
		Kremen	Arie P (Arie)	Principal	\$ 210.00	8	\$ 1,680.00
		Rogers	Kyle Ryan (Kyle)	Sr Technical	\$ 128.18	16	\$ 2,050.88
		Chizhov	Larisa (Larisa)	Sr Technical	\$ 120.91	40	\$ 4,836.40
<b>Task 4, Total Employee Subtotal Cost</b>							<b>\$ 9,016.38</b>
Overhead, Benefits and Profit Multiplier							1.10
Total Employee Cost (including Multiplier)							\$ 9,918.02
Direct Non-salary Expenses (printing, copying, travel, etc.)							\$ 2,750.00
Subcontractor Total Cost							\$ 14,500.00
<b>Total Task #4</b>							<b>\$ 27,168.02</b>

**Project Cost and Work Hour Proposal Forms**

**Cost Proposal Form for Professional Services Regarding the Defined Environmental Support Tasks and On-call Professional Environmental Engineering, Planning, and Surveying Services in Connection with the Operation and Permitting of the Monmouth County Division of Reclamation Facilities**

Task No.	Task Description	Employee Name	Title Classification	Rate	Hours	Subtotal Cost
5	GW Protection Program	Shaw Prentiss A (Prentiss)	Principal	\$ 224.55	2	\$ 449.10
		Kremen Arie P (Arie)	Principal	\$ 210.00	4	\$ 840.00
		Mendola Magdalena E (Magdalena)	Project Manager	\$ 171.82	12	\$ 2,061.84
		Carrick Ian Tyler (Ian)	Staff Technician	\$ 80.91	25	\$ 2,022.75
		Cava Sean Paul (Sean)	Technical	\$ 115.45	25	\$ 2,886.25
<b>Task 5, Total Employee Subtotal Cost</b>						<b>\$ 8,259.94</b>
Overhead, Benefits and Profit Multiplier						1.10
<b>Total Employee Cost (including Multiplier)</b>						<b>\$ 9,085.93</b>
Direct Non-salary Expenses (printing, copying, travel, etc.)						\$ 2,000.00
Subcontractor Total Cost						\$
<b>Total Task #5</b>						<b>\$ 11,085.93</b>
Task No.	Task Description	Employee Name	Title Classification	Rate	Hours	Subtotal Cost
6	Underground and Aboveground Tank Management	Thordahl Kristen M (Kristen)	Project Manager	\$ 171.82	10	\$ 1,718.20
		Kremen Arie P (Arie)	Principal	\$ 210.00	2	\$ 420.00
		Shurie Kirstie Lee (Kirstie)	Project Manager	\$ 149.09	20	\$ 2,981.80
<b>Task 6, Total Employee Subtotal Cost</b>						<b>\$ 5,120.00</b>
Overhead, Benefits and Profit Multiplier						1.10
<b>Total Employee Cost (including Multiplier)</b>						<b>\$ 5,632.00</b>
Direct Non-salary Expenses (printing, copying, travel, etc.)						\$ 1,250.00
Subcontractor Total Cost						\$
<b>Total Task #6</b>						<b>\$ 6,882.00</b>



### Project Cost and Work Hour Proposal Forms

**Cost Proposal Form for Professional Services Regarding the Defined Environmental Support Tasks and On-call Professional Environmental Engineering, Planning, and Surveying Services in Connection with the Operation and Permitting of the Monmouth County Division of Reclamation Facilities**

Task No.	Task Description	Employee Name		Title Classification	Rate	Hours	Subtotal Cost
7	Technical Review of Alternative Cover Sources	Kremen	Arie P (Arie)	Principal	\$ 210.00	10	\$ 2,100.00
		Odell	Daryl R (Daryl)	Principal	\$ 224.55	10	\$ 2,245.50
		Rogers	Kyle Ryan (Kyle)	Sr Technical	\$ 128.18	50	\$ 6,409.00
		Korin	Ashley E (Ashley)	Staff Technician	\$ 80.91	50	\$ 4,045.50
				<b>Task 7, Total Employee Subtotal Cost</b>			<b>\$ 14,800.00</b>
				Overhead, Benefits and Profit Multiplier			1.10
				Total Employee Cost (including Multiplier)			\$ 16,280.00
				Direct Non-salary Expenses (printing, copying, travel, etc.)			\$ 1,250.00
				Subcontractor Total Cost			\$ -
				<b>Total Task #7</b>			<b>\$ 17,530.00</b>

					RFP# P-16-2022	
<b>Proposal Summary Cost</b>						
					Proposal Cost	
<b>1</b>	<b>TOTAL ALL DEFINED TASKS - 1 THROUGH 7 TOTAL COST</b>				= \$	<b>107,586.17</b>
<b>ON CALL HOURLY SERVICES:</b>						
<b>2</b>	- Average Principal Level Staff Total Employee Cost x	200	hours	= \$	45,112.00	
	Average Project Manager Level Staff Total Employee Cost x	450	hours	= \$	83,524.50	
	Average Senior Level Technical Staff Total Employee Cost x	400	hours	= \$	55,548.00	
	Average Technical Level Staff Total Employee Cost x	350	hours	= \$	42,777.00	
	Average Staff Technicians Level Staff Total Employee Cost x	150	hours	= \$	13,350.00	
	Average Administrative (Clerical) Staff Total Employee Cost x	100	hours	= \$	9,750.00	
	Average Survey 2-Party Crew - Group Rate Total Employee Cost x	50	hours	= \$	8,250.00	
	<b>TOTAL ON CALL HOURLY SERVICES</b>				= \$	<b>258,311.50</b>
<b>3</b>	<b>DIRECT NON-SALARY EXPENSES FOR ON CALL HOURLY SERVICES - ALLOWANCE</b>				\$	<b>25,000.00</b>
<b>4</b>	<b>CONSULTANT'S TOTAL PROPOSAL COST- ITEMS 1 THROUGH 3 (ABOVE) INCLUSIVE</b>				= \$	<b>390,897.67</b>