

SIGNATURE PAGE


P-16-2022

To the Monmouth County Board of County Commissioners:

**THE UNDERSIGNED HEREBY DECLARES THAT
I (WE) HAVE CAREFULLY EXAMINED THE SPECIFICATIONS.
I (WE) HEREBY CERTIFY PRICES QUOTED ARE IN ACCORDANCE
WITH YOUR REQUIREMENTS.**

Company Name: Paulus, Sokolowski and Sartor, LLC
(PRINT)

Preparer's Name: Renard E. Barnes, Esq., Chief Risk Officer/Secretary
(PRINT)

Signature: 
(DATE)


Address: 3 Mountainview Road, Warren, NJ 07059

Telephone No.: 732-560-9700

Fax No.: 732-356-3726

E-Mail Address: renard.barnes@ajssharedservices.com
***** (This should be the email where Contracts would be sent) *****

Contact Person: _____

FEIN: 
(Federal Employee ID)

(Revised 2/2017)



Project Cost and Work Hour Proposal Forms

Cost Proposal Form for Professional Services Regarding the Defined Environmental Support Tasks and On-Call Professional Environmental Engineering, Planning and Surveying Services in Connection with the Operation and Permitting of the Monmouth County Division of Reclamation Facilities

Task Number and Description	Employee Name	Title Classification	Rate	Hours	Subtotal Cost
Task 1 - Methane Migration Testing					
	Sanjay Patel, P.E., P. P.	Senior Project Manager	\$ 77.00	4	\$ 308.00
	Marissa Magura	Scientist III	\$ 38.00	8	\$ 304.00
	David Repsher	Scientist II	\$ 28.50	36	\$ 1,026.00
	Richard Andes	Scientist II	\$ 26.50	52	\$ 1,378.00
	Lisa Martin	Administrative Support	\$ 25.50	4	\$ 102.00
		Overhead, Benefits and Profit Multiplier		2.6	
		Total Employee Cost (Including Multiplier)			\$ 8,106.80
	See US Environmental - 2 quotes	Direct Non-salary Expenses (printing, copying, travel, etc.)			\$ 2,488.24
		Subcontractor Total Costs			
		TOTAL TASK #1			\$ 10,595.04
Task 2 - Landfill Gas Sampling					
	Sanjay Patel, P.E., P.P.	Senior Project Manager	\$ 77.00	2	\$ 154.00
	Marissa Magura	Scientist III	\$ 38.00	5	\$ 190.00
	Richard Andes	Scientist II	\$ 26.50	26	\$ 689.00
	Lisa Martin	Administrative Support	\$ 25.50	4	\$ 102.00
		Overhead, Benefits and Profit Multiplier		2.6	
		Total Employee Cost (Including Multiplier)			\$ 2,951.00
	See US Environmental - 2 quotes and SGS North America - 1 quote	Direct Non-salary Expenses (printing, copying, travel, etc.)			\$ 5,732.68
		Subcontractor Total Costs			
		TOTAL TASK #2			\$ 8,683.68
Task 3 - Ground Water Mapping					
	Don Whitehead, CPG	Project Scientist	\$ 68.50	4	\$ 274.00
	Sanjay Patel, P. E., P.P.	Senior Project Manager	\$ 77.00	4	\$ 308.00
	Jarrett Elsea	Senior Scientist	\$ 56.00	24	\$ 1,344.00
	Sarah Levine, P. E.	Designer IV	\$ 39.50	56	\$ 2,212.00
	Richard Andes	Scientist II	\$ 26.50	64	\$ 1,696.00
	David Repsher	Scientist II	\$ 28.50	64	\$ 1,824.00
	Lisa Martin	Administrative Support	\$ 25.50	4	\$ 102.00
		Overhead, Benefits and Profit Multiplier		2.6	
		Total Employee Cost (Including Multiplier)			\$ 20,176.00
		Direct Non-salary Expenses (printing, copying, travel, etc.)			\$ 500.00
		Subcontractor Total Costs			
		TOTAL TASK #3			\$ 20,676.00

CONFIDENTIAL - Includes Employee Names and Rates



Project Cost and Work Hour Proposal Forms

Cost Proposal Form for Professional Services Regarding the Defined Environmental Support Tasks and On-Call Professional Environmental Engineering, Planning and Surveying Services in Connection with the Operation and Permitting of the Monmouth County Division of Reclamation Facilities

Task Number and Description	Employee Name	Title Classification	Rate	Hours	Subtotal Cost
Task 4 - Annual Topographic Survey					
	Kevin Murphy, P.E., PLS	Vice President	\$ 83.00	4	\$ 332.00
	Sanjay Patel, P. E., P P.	Senior Project Manager	\$ 77.00	1	\$ 77.00
	John Hinck	Project Surveyor	\$ 67.50	8	\$ 540.00
	Scott Conte	Surveyor III	\$ 53.50	12	\$ 642.00
	Cathy Kelly	Cad Tech I	\$ 26.00	16	\$ 416.00
	Joe Twidle	Surveyor III	\$ 43.50	40	\$ 1,740.00
	Scott Malland	Surveyor I	\$ 21.50	40	\$ 860.00
	Sarah Levine, P. E.	Designer IV	\$ 39.50	2	\$ 79.00
		Overhead, Benefits and Profit Multiplier		2.6	
		Total Employee Cost (Including Multiplier)			\$ 12,183.60
		Direct Non-salary Expenses (printing, copying, travel, etc.)			
	See AXIS GeoSpatial quote	Subcontractor Total Costs			\$ 11,105.00
		TOTAL TASK #4			\$ 23,288.60
Task 5 - GW Protection Program					
	Sanjay Patel, P. E., P. P.	Senior Project Manager	\$ 77.00	4	\$ 308.00
	Sarah Levine, P.E.	Designer IV	\$ 39.50	10	\$ 395.00
	Jarrett Elsea	Senior Scientist	\$ 56.00	15	\$ 840.00
	Richard Andes	Scientist II	\$ 26.50	40	\$ 1,060.00
	Lisa Martin	Administrative Support	\$ 25.50	1	\$ 25.50
		Overhead, Benefits and Profit Multiplier		2.6	
		Total Employee Cost (Including Multiplier)			\$ 6,834.10
		Direct Non-salary Expenses (printing, copying, travel, etc.)			\$ 200.00
		Subcontractor Total Costs			
		TOTAL TASK #5			\$ 7,034.10
TOTAL ALL DEFINED TASKS -1 THROUGH -5 TOTAL COST					\$ 70,277.42

CONFIDENTIAL - Includes Employee Names and Rates



Project Cost and Work Hour Proposal Forms

Cost Proposal Form for On-Call Professional Solid Waste and Environmental Engineering, Planning and Surveying Services in Connection with the Operation and Permitting of the Monmouth County Reclamation Center

Category	Employee Name	Title Classification	Rate	Overhead, Benefits and Profit Multiplier	Total Employee Cost (Includes Multiplier)
Principal Level Staff					
	Brian McPeak, P. P., AICP	Vice President	\$ 83.00	2.6	\$ 215.80
	Kevin Murphy, P.E., PLS	Vice President	\$ 83.00	2.6	\$ 215.80
	Walter F. Judge, P. E., P. P., PMP	Vice President	\$ 88.50	2.6	\$ 230.10
		Average Total Employee Cost Principal Level Staff			\$ 220.57
Project Manager Level Staff					
	Steven Ewing	Senior Director	\$ 79.00	2.6	\$ 205.40
	Robert Fischer, P. E.	Senior Director	\$ 78.50	2.6	\$ 204.10
	Sanjay M. Patel, P.E., P.P.	Senior Project Manager	\$ 77.00	2.6	\$ 200.20
	Janos M. Szeman, P. E.	Senior Project Manager	\$ 85.00	2.6	\$ 221.00
		Average Total Employee Cost Project Manager Level Staff			\$ 207.68
Senior Level Technical Staff					
	Jarrett Elsea	Senior Scientist	\$ 56.00	2.6	\$ 145.60
	John Hinck	Project Surveyor	\$ 67.50	2.6	\$ 175.50
	Steve Maravelias, LSRP	Project Manager II	\$ 66.00	2.6	\$ 171.60
	Donald Whitehead, CPG	Project Scientist	\$ 68.50	2.6	\$ 178.10
		Average Total Employee Cost Senior Level Technical Staff			\$ 167.70
Technical Level Staff					
	Sarah Levine, P. E.	Designer IV	\$ 39.50	2.6	\$ 102.70
	Marissa Magura	Scientist III	\$ 38.00	2.6	\$ 98.80
	Darlene Silva	Scientist V	\$ 44.50	2.6	\$ 115.70
		Average Total Employee Cost Technical Level Staff			\$ 105.73
Staff Technicians					
	Richard Andes	Scientist II	\$ 26.50	2.6	\$ 68.90
	Jennifer Ngo	Scientist I	\$ 26.50	2.6	\$ 68.90
	Travis Osborn	Scientist II	\$ 33.00	2.6	\$ 85.80
	David Repsher	Scientist II	\$ 28.50	2.6	\$ 74.10
	Claudia Theriault	Scientist II	\$ 31.00	2.6	\$ 80.60
		Average Total Employee Cost Staff Technicians			\$ 75.66

CONFIDENTIAL - Includes Employee Names and Rates



Project Cost and Work Hour Proposal Forms

Cost Proposal Form for On-Call Professional Solid Waste and Environmental Engineering, Planning and Surveying Services in Connection with the Operation and Permitting of the Monmouth County Reclamation Center

Category	Employee Name	Title Classification	Rate	Overhead, Benefits and Profit Multiplier	Total Employee Cost (Includes Multiplier)
Administrative (Clerical) Staff					
	Lisa Martin	Administrative Support	\$ 25.50	2.6	\$ 66.30
		Average Total Employee Cost Administrative (Clerical)			\$ 66.30
Survey Crew					
	Scott Conte	Surveyor III	\$ 53.50	2.6	\$ 139.10
	Cathy Kelly	Cad. Tech I	\$ 26.00	2.6	\$ 67.60
	Joe Twidle	Surveyor III	\$ 43.50	2.6	\$ 113.10
	Scott Malland	Surveyor I	\$ 21.50	2.6	\$ 55.90
		Survey 2-Party Crew Group Rate			\$ 190.00

Proposal Summary Form		
1 -	TOTAL ALL DEFINED TASKS -1 THROUGH -5 TOTAL COST	\$ 70,277.42
	ON CALL HOURLY SERVICES:	
	Average Total Employee Cost Principal Level Staff x 200 hours	\$ 44,113.33
	Average Total Employee Cost Project Manager Level Staff x 450 hours	\$ 93,453.75
	Average Total Employee Cost Senior Level Technical Staff x 400 hours	\$ 67,080.00
	Average Total Employee Cost Technical Level Staff x 350 hours	\$ 37,006.67
	Average Total Employee Cost Staff Technicians x 150 hours	\$ 11,349.00
	Average Total Employee Cost Administrative (Clerical) x 100 hours	\$ 6,630.00
	Survey 2-Party Crew Group Rate x 50 hours	\$ 9,500.00
2 -	TOTAL ON CALL HOURLY SERVICES	\$ 269,132.75
3 -	DIRECT NON-SALARY EXPENSES FOR ON CALL HOURLY SERVICES - ALLOWANCE	\$ 25,000.00
	CONSULTANT'S TOTAL PROPOSAL COST - ITEMS 1 THROUGH 3 (ABOVE) INCLUSIVE	\$ 364,410.17

Note: IRS mileage reimbursement rates (currently 0.56 per mile) are used for travel expenses.

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