

RFP # P-15-2023

SIGNATURE PAGE


P-15-2023

To the Monmouth County Board of County Commissioners:

**THE UNDERSIGNED HEREBY DECLARES THAT
I (WE) HAVE CAREFULLY EXAMINED THE SPECIFICATIONS.
I (WE) HEREBY CERTIFY PRICES QUOTED ARE IN ACCORDANCE
WITH YOUR REQUIREMENTS.**

Company Name: Comerstone Environmental Group, LLC
(PRINT)

Preparer's Name: Arie Kremen, Client Manager
(PRINT)

Signature:  December 8, 2022
(DATE)

Address: 16 Pearl St, Metuchen, NJ 08840

Telephone No.: 877-294-9070

Fax No.: 877-845-1456

E-Mail Address: Arie.Kremen@tetratech.com
*** (This should be the email where Contracts would be sent) ***

Contact Person: Arie Kremen, Client Manager

FEIN: 

(Federal Employer ID)
BRC: 
(Business Registration Cert)

(Revised 2/2017)

**Cost Proposal Form for On-Call Professional Solid Waste and Environmental Engineering, Planning, and Surveying Services in
Connecion with the Operation and Permitting of the Monmouth County Reclamation Center**

| Employee Name | | Billing Title | Category | 2023 MCRC Rate | 2023 MCRC Rate with Overhead & Profit |
|---------------|----------------------------|---------------------|---|----------------|--|
| Bilgri | Thomas A (Tom) | Client Manager 4 | Principal | \$ 224.55 | \$ 247.00 |
| Holmes | Robert Adrian (Robert) | Client Manager 4 | Principal | \$ 224.55 | \$ 247.00 |
| Hullings | Donald E (Donald) | Client Manager 4 | Principal | \$ 224.55 | \$ 247.00 |
| Schellberg | Andrew C (Andrew) | Client Manager 4 | Principal | \$ 224.55 | \$ 247.00 |
| Odell | Daryl R (Daryl) | Client Manager 4 | Principal | \$ 224.55 | \$ 247.00 |
| Shaw | Prentiss A (Prentiss) | Client Manager 4 | Principal | \$ 224.55 | \$ 247.00 |
| Swyka | Mark A (Mark) | Client Manager 4 | Principal | \$ 224.55 | \$ 247.00 |
| Calvache | Edwin A (Edwin) | Client Manager 3 | Principal | \$ 210.00 | \$ 231.00 |
| Kremen | Arie P (Arie) | Client Manager 3 | Principal | \$ 210.00 | \$ 231.00 |
| Darby | Debra Cheryl (Debra) | Client Manager 2 | Principal | \$ 193.64 | \$ 213.00 |
| Medley | Tiffany L (Tiffany) | Client Manager 2 | Principal | \$ 193.64 | \$ 213.00 |
| Perse | Jonathan David (Joe) | Client Manager 2 | Principal | \$ 193.64 | \$ 213.00 |
| McGraner | Jerry Lane (Jerry) | Technical Manager 2 | Principal | \$ 193.64 | \$ 213.00 |
| Scrimgeour | Marcus Matthew (Marcus) | Technical Manager 2 | Principal | \$ 193.64 | \$ 213.00 |
| Allen | Douglas G (Doug) | Client Manager 1 | Principal | \$ 182.73 | \$ 201.00 |
| Bowyer | Jennifer Elaine (Jennifer) | Client Manager 1 | Principal | \$ 182.73 | \$ 201.00 |
| Deal | Jennifer Lyn (Jennifer) | Client Manager 1 | Principal | \$ 182.73 | \$ 201.00 |
| Mika | Kenneth R (Ken) | Client Manager 1 | Principal | \$ 182.73 | \$ 201.00 |
| | | | Average Total Employee Cost, Principal Level Staff | | \$ 225.56 |

**Cost Proposal Form for On-Call Professional Solid Waste and Environmental Engineering, Planning, and Surveying Services in
Connexion with the Operation and Permitting of the Monmouth County Reclamation Center**

| Employee Name | | Billing Title | Category | 2023 MCRC Rate | 2023 MCRC Rate with Overhead & Profit |
|----------------------|-------------------------|----------------------|---|-----------------------|--|
| Eller | Carl W (Carl) | Sr Project Manager 2 | Project Manager | \$ 171.82 | \$ 189.00 |
| Mendola | Magdalena E (Magdalena) | Sr Project Manager 2 | Project Manager | \$ 171.82 | \$ 189.00 |
| Mutch | Paul D (Paul) | Sr Project Manager 2 | Project Manager | \$ 171.82 | \$ 189.00 |
| Piedmont Fleischmann | Bodhi A (Bodhi) | Sr Project Manager 2 | Project Manager | \$ 171.82 | \$ 189.00 |
| Thordahl | Kristen M (Kristen) | Sr Project Manager 2 | Project Manager | \$ 171.82 | \$ 189.00 |
| Weier | Aaron J (Aaron) | Sr Project Manager 2 | Project Manager | \$ 171.82 | \$ 189.00 |
| Boudreau | Matthew P (Matt) | Sr Project Manager 1 | Project Manager | \$ 160.00 | \$ 176.00 |
| Brown | Tyler R (Tyler) | Sr Project Manager 1 | Project Manager | \$ 160.00 | \$ 176.00 |
| Miller | Scott D (Scott) | Sr Project Manager 1 | Project Manager | \$ 160.00 | \$ 176.00 |
| Bloomenkranz | William David (Bill) | Project Manager 2 | Project Manager | \$ 149.09 | \$ 164.00 |
| Nolden | Randy Bernard (Randy) | Project Manager 2 | Project Manager | \$ 149.09 | \$ 164.00 |
| Rohr | Logan Douglas (Logan) | Project Manager 2 | Project Manager | \$ 149.09 | \$ 164.00 |
| Shurie | Kirstie Lee (Kirstie) | Project Manager 2 | Project Manager | \$ 149.09 | \$ 164.00 |
| Beebe | Matthew R (Matthew) | Engineer/Scientist 5 | Project Manager | \$ 149.09 | \$ 164.00 |
| Conroy | Diane M (Diane) | Project Manager 1 | Project Manager | \$ 138.18 | \$ 152.00 |
| Schaeffer | William F (Will) | Engineer/Scientist 4 | Project Manager | \$ 138.18 | \$ 152.00 |
| | | | Average Total Employee Cost, Project Manager Level Staff | | \$ 185.61 |

**Cost Proposal Form for On-Call Professional Solid Waste and Environmental Engineering, Planning, and Surveying Services in
Conecion with the Operation and Permitting of the Monmouth County Reclamation Center**

| Employee Name | | Billing Title | Category | 2023 MCRC Rate | 2023 MCRC Rate with Overhead & Profit |
|----------------------|------------------------|----------------------|--|-----------------------|--|
| Fletcher | George Steven (George) | Sr Engineer 1 | Sr Technical | \$ 160.00 | \$ 176.00 |
| Philip | Jiss (Jiss) | Sr Engineer 1 | Sr Technical | \$ 160.00 | \$ 176.00 |
| Preston | John M (John) | Sr Engineer 1 | Sr Technical | \$ 160.00 | \$ 176.00 |
| Cummings | Shaun R (Shaun) | Sr CAD Designer-3 | Sr Technical | \$ 133.64 | \$ 147.00 |
| Wilson | Scottie Shawn (Scott) | Sr CAD Designer 3 | Sr Technical | \$ 133.64 | \$ 147.00 |
| Chizhov | Larisa (Larisa) | Sr CAD Designer 2 | Sr Technical | \$ 120.91 | \$ 133.00 |
| Eklund | Riley Michael (Riley) | Engineer/Scientist 3 | Sr Technical | \$ 128.18 | \$ 141.00 |
| Rogers | Kyle Ryan (Kyle) | Engineer/Scientist 3 | Sr Technical | \$ 128.18 | \$ 141.00 |
| Schellberg | Robert T (Robert) | Engineer/Scientist 3 | Sr Technical | \$ 128.18 | \$ 141.00 |
| Williams | Nelson Tyler (Tyler) | Sr CAD Designer | Sr Technical | \$ 110.00 | \$ 121.00 |
| Wheeler | Daniel A (Daniel) | Sr Tech 2 | Sr Technical | \$ 105.45 | \$ 116.00 |
| Whitman | Jason A (Jason) | Sr Tech 2 | Sr Technical | \$ 105.45 | \$ 116.00 |
| Williams | Kyle R (Kyle) | Sr Tech 2 | Sr Technical | \$ 105.45 | \$ 116.00 |
| Egger | George J (George) | Sr Tech 1 | Sr Technical | \$ 95.45 | \$ 105.00 |
| Farinaro | Luke Thomas (Luke) | Sr Tech 1 | Sr Technical | \$ 95.45 | \$ 105.00 |
| Szabo | Lawrence (Larry) | Sr Tech 1 | Sr Technical | \$ 95.45 | \$ 105.00 |
| | | | Average Total Employee Cost, Senior Technical Level Staff | | \$ 138.87 |

**Cost Proposal Form for On-Call Professional Solid Waste and Environmental Engineering, Planning, and Surveying Services in
Connecion with the Operation and Permitting of the Monmouth County Reclamation Center**

| Employee Name | | Billing Title | Category | 2023 MCRC Rate | 2023 MCRC Rate with Overhead & Profit |
|---------------|----------------------------|---------------------------|---|----------------|--|
| Loneragan | Edward Paul (Ed) | Field Manager | Technical | \$ 128.18 | \$ 141.00 |
| Stenshorn | David S (David) | Sr CAD Designer 3 | Technical | \$ 123.64 | \$ 136.00 |
| Cava | Sean Paul (Sean) | Engineer/Scientist 2 | Technical | \$ 115.45 | \$ 127.00 |
| Boswell | Justin (Justin) | Engineer/Scientist 1 | Technical | \$ 105.45 | \$ 116.00 |
| Eblacker | Randal E (Randy) | Engineer/Scientist 1 | Technical | \$ 105.45 | \$ 116.00 |
| Mack | Hope Katelyn (Hope) | Engineer/Scientist 1 | Technical | \$ 105.45 | \$ 116.00 |
| Pimentel | Jasmine Caroline (Jasmine) | Engineer/Scientist 1 | Technical | \$ 105.45 | \$ 116.00 |
| Shawar | Mohamad Amer (Amer) | Engineer/Scientist 1 | Technical | \$ 105.45 | \$ 116.00 |
| Vorsa | Katrine Linda (Katie) | Engineer/Scientist 1 | Technical | \$ 105.45 | \$ 116.00 |
| | | | Average Total Employee Cost, Technical Level Staff | | \$ 122.22 |
| Carrick | Ian Tyler (Ian) | Tech 2 | Staff Technician | \$ 80.91 | \$ 89.00 |
| Korin | Ashley E (Ashley) | Tech 2 | Staff Technician | \$ 80.91 | \$ 89.00 |
| Zuge | Ashley (Ashley) | Tech 2 | Staff Technician | \$ 80.91 | \$ 89.00 |
| | | | Average Total Employee Cost, Staff Technical Level Staff | | \$ 89.00 |
| Chadwick | Ana Jacqueline (Ana) | Sr Project Administrative | Administrative | \$ 105.45 | \$ 116.00 |
| Hill | Julie Jean (Julie) | Sr Project Administrative | Administrative | \$ 105.45 | \$ 116.00 |
| Byrd | SueAnn Marie (Sue) | Administrative | Administrative | \$ 71.82 | \$ 79.00 |
| Griffiths | Lou Ann (Louann) | Administrative | Administrative | \$ 71.82 | \$ 79.00 |
| | | | Average Total Employee Cost, Administrative (Clerical) Level Staff | | \$ 97.50 |
| Survey Crew | | | Average Total Employee Cost, 2-person Survey Crew Staff | | \$ 165.00 |

Project Cost and Work Hour Proposal Forms

Cost Proposal Form for Professional Services Regarding the Defined Environmental Tasks and On-call Professional Environmental Engineering, Planning, and Surveying Services in Connection with the Operation and Permitting of the Monmouth County Division of Reclamation Facilities

| Task No. | Task Description | Employee Name | | Title Classification | Rate | Hours | Subtotal Cost |
|---|--|---------------|-------------------------|----------------------|-----------|-------|---------------------|
| 1A | MCRC Groundwater Protection Program Statistical Analysis and Compliance Reporting | Shaw | Prentiss A (Prentiss) | Principal | \$ 224.55 | 8 | \$ 1,796.40 |
| | | Kremen | Arie P (Arie) | Principal | \$ 210.00 | 24 | \$ 5,040.00 |
| | | Mendola | Magdalena E (Magdalena) | Project Manager | \$ 171.82 | 60 | \$ 10,309.20 |
| | | Korin | Ashley E (Ashley) | Staff Technician | \$ 80.91 | 100 | \$ 8,091.00 |
| 1B | MCRC Ground Water Measurements and Contour Mapping | Kremen | Arie P (Arie) | Principal | \$ 210.00 | 8 | \$ 1,680.00 |
| | | Mendola | Magdalena E (Magdalena) | Project Manager | \$ 171.82 | 20 | \$ 3,436.40 |
| | | Korin | Ashley E (Ashley) | Staff Technician | \$ 80.91 | 20 | \$ 1,618.20 |
| | | Chizhov | Larisa (Larisa) | Sr Technical | \$ 120.91 | 24 | \$ 2,901.84 |
| | | Carrick | Ian Tyler (Ian) | Staff Technician | \$ 80.91 | 40 | \$ 3,236.40 |
| Task 1, Total Employee Subtotal Cost | | | | | | | \$ 38,109.44 |
| Overhead, Benefits and Profit Multiplier | | | | | | | 1.10 |
| Total Employee Cost (including Multiplier) | | | | | | | \$ 41,920.38 |
| Direct Non-salary Expenses (printing, copying, travel, etc.) | | | | | | | \$ 500.00 |
| Subcontractor Total Cost | | | | | | | \$ - |
| Total Task #1 | | | | | | | \$ 42,420.38 |
| Task No. | Task Description | Employee Name | | Title Classification | Rate | Hours | Subtotal Cost |
| 2 | Discharge to Groundwater for Basins | Shaw | Prentiss A (Prentiss) | Principal | \$ 224.55 | 4 | \$ 898.20 |
| | | Kremen | Arie P (Arie) | Principal | \$ 210.00 | 20 | \$ 4,200.00 |
| | | Mendola | Magdalena E (Magdalena) | Project Manager | \$ 171.82 | 30 | \$ 5,154.60 |
| | | Korin | Ashley E (Ashley) | Staff Technician | \$ 80.91 | 60 | \$ 4,854.60 |
| Task 2, Total Employee Subtotal Cost | | | | | | | \$ 15,107.40 |
| Overhead, Benefits and Profit Multiplier | | | | | | | 1.10 |
| Total Employee Cost (including Multiplier) | | | | | | | \$ 16,618.14 |
| Direct Non-salary Expenses (printing, copying, travel, etc.) | | | | | | | \$ 1,000.00 |
| Subcontractor Total Cost | | | | | | | \$ - |
| Total Task #2 | | | | | | | \$ 17,618.14 |

Project Cost and Work Hour Proposal Forms

Cost Proposal Form for Professional Services Regarding the Defined Environmental Tasks and On-call Professional Environmental Engineering, Planning, and Surveying Services in Connection with the Operation and Permitting of the Monmouth County Division of Reclamation Facilities

| Task No. | Task Description | Employee Name | | Title Classification | Rate | Hours | Subtotal Cost |
|----------|------------------|---------------|---------------------|---|-----------|-------|---------------------|
| 3 | Title V Permit | Kremen | Arie P (Arie) | Principal | \$ 210.00 | 8 | \$ 1,680.00 |
| | | Medley | Tiffany L (Tiffany) | Principal | \$ 193.64 | 80 | \$ 15,491.20 |
| | | Miller | Scott D (Scott) | Project Manager | \$ 160.00 | 40 | \$ 6,400.00 |
| | | Conroy | Diane M (Diane) | Project Manager | \$ 138.18 | 80 | \$ 11,054.40 |
| | | | | Task 3, Total Employee Subtotal Cost | | | \$ 34,625.60 |
| | | | | Overhead, Benefits and Profit Multiplier | | | 1.10 |
| | | | | Total Employee Cost (including Multiplier) | | | \$ 38,088.16 |
| | | | | Direct Non-salary Expenses (printing, copying, travel, etc.) | | | \$ 1,250.00 |
| | | | | Subcontractor Total Cost | | | \$ - |
| | | | | Total Task #3 | | | \$ 39,338.16 |

Project Cost and Work Hour Proposal Forms

Cost Proposal Form for Professional Services Regarding the Defined Environmental Tasks and On-call Professional Environmental Engineering, Planning, and Surveying Services in Connection with the Operation and Permitting of the Monmouth County Division of Reclamation Facilities

| Task No. | Task Description | Employee Name | | Title Classification | Rate | Hours | Subtotal Cost |
|----------|-----------------------------|---------------|-------------------------|---|-----------|-------|----------------------|
| 4 | Phase IV Landfill Expansion | Shaw | Prentiss A (Prentiss) | Principal | \$ 224.55 | 40 | \$ 8,982.00 |
| | | Hullings | Donald E (Donald) | Principal | \$ 224.55 | 150 | \$ 33,682.50 |
| | | Kremen | Arie P (Arie) | Principal | \$ 210.00 | 150 | \$ 31,500.00 |
| | | Scrimgeour | Marcus Matthew (Marcus) | Principal | \$ 193.64 | 100 | \$ 19,364.00 |
| | | Thordahl | Kristen M (Kristen) | Project Manager | \$ 171.82 | 20 | \$ 3,436.40 |
| | | Preston | John M (John) | Sr Technical | \$ 160.00 | 100 | \$ 16,000.00 |
| | | Fletcher | George Steven (George) | Sr Technical | \$ 160.00 | 120 | \$ 19,200.00 |
| | | Beebe | Matthew R (Matthew) | Project Manager | \$ 149.09 | 225 | \$ 33,545.25 |
| | | Nolden | Randy Bernard (Randy) | Project Manager | \$ 149.09 | 300 | \$ 44,727.00 |
| | | Shurie | Kirstie Lee (Kirstie) | Project Manager | \$ 149.09 | 150 | \$ 22,363.50 |
| | | Mutch | Paul D (Paul) | Project Manager | \$ 171.82 | 60 | \$ 10,309.20 |
| | | Rogers | Kyle Ryan (Kyle) | Sr Technical | \$ 128.18 | 150 | \$ 19,227.00 |
| | | Shawar | Mohamad Amer (Amer) | Technical | \$ 105.45 | 80 | \$ 8,436.00 |
| | | Byrd | SueAnn Marie (Sue) | Administrative | \$ 71.82 | 40 | \$ 2,872.80 |
| | | | | Task 4, Total Employee Subtotal Cost | | | \$ 273,645.65 |
| | | | | Overhead, Benefits and Profit Multiplier | | | 1.10 |
| | | | | Total Employee Cost (including Multiplier) | | | \$ 301,010.22 |
| | | | | Direct Non-salary Expenses (printing, copying, travel, etc.) | | | \$ 10,000.00 |
| | | | | Subcontractor Total Cost | | | |
| | | | | Total Task #4 | | | \$ 311,010.22 |

Proposal Summary Form

Proposal Cost

1 **TOTAL ALL DEFINED TASKS - 1 THROUGH 4 TOTAL COST = \$ 410,386.90**

ON CALL HOURLY SERVICES:

2 Average Principal Level Staff Total Employee Cost x 200 hours = \$ 45,112.00

Average Project Manager Level Staff Total Employee Cost x 450 hours = \$ 83,524.50

Average Senior Level Technical Staff Total Employee Cost x 400 hours = \$ 55,548.00

Average Technical Level Staff Total Employee Cost x 350 hours = \$ 42,777.00

Average Staff Technicians Level Staff Total Employee Cost x 150 hours = \$ 13,350.00

Average Administrative (Clerical) Staff Total Employee Cost x 100 hours = \$ 9,750.00

Average Survey 2-Party Crew - Group Rate Total Employee Cost x 50 hours = \$ 8,250.00

TOTAL ON CALL HOURLY SERVICES = \$ 258,311.50

3 **DIRECT NON-SALARY EXPENSES FOR ON CALL HOURLY SERVICES - ALLOWANCE \$ 25,000.00**

4 **CONSULTANT'S TOTAL PROPOSAL COST- ITEMS 1 THROUGH 3 (ABOVE) INCLUSIVE = \$ 693,698.40**

Notes:

- * A 3% communication fee will be applied to all labor charges. The fee will be applied against the Allowance;
- * A mark-up of 10% will be applied to all subcontractor charges. The mark-up will be applied against the Allowance;
- * Mileage will be charged at the prevailing rate set by the Government Service Administration;
- * Per-diem and lodging will be charged at the prevailing rates and in accordance with practices set by the Government Service Administration;
- * The hourly rate for surveying is based on the use of a robotic vehicle. The hourly rate for a two-party survey crew is \$200.00 ;
- * Surveying will be performed by Environmental Resources, Inc. as a subcontractor to Tetra Tech;