

**SIGNATURE PAGE**

**P-54-2024**

To the Monmouth County Board of County Commissioners:

**THE UNDERSIGNED HEREBY DECLARES THAT  
I (WE) HAVE CAREFULLY EXAMINED THE SPECIFICATIONS.  
I (WE) HEREBY CERTIFY PRICES QUOTED ARE IN ACCORDANCE  
WITH YOUR REQUIREMENTS.**

Company Name: Alta Planning + Design, Inc. (PRINT)

Preparer's Name: Ryan Sharp (PRINT)

Signature: *Ryan Sharp* (DATE)

Address: 800 S. Broadway  
Baltimore, MD 21231

Telephone No.: (561) 208-6785

Fax No.: N/A

E-Mail Address: contracts@altago.com  
**\*\*\* (This should be the email where Contracts would be sent) \*\*\***

Contact Person: Ryan Sharp

FEIN: [REDACTED]  
(Federal Employee ID)

BRC: [REDACTED]  
(Business Registration Certificate)

# 5: Cost Proposal

ALTA PLANNING + DESIGN, INC  
 Monmouth County Safe Streets for All Action Plan (RFP #P-54-2024)  
 January 28, 2025

	NAME AND TITLE	HRLY WAGE RATE IN \$ (EFFECTIVE 1/1/25)	TASK A: PROJECT MGMT	TASK B: MONMOUTH COUNTY SS4A SELF CERTIFICATION PREPARATION								TASK C: CULTURE OF SAFETY	TASK D: FINAL REPORT	TOTAL HRS
				1	2	3	4	5	6	7	8			
ALTA	ALIA AWWAD, PE Principal-In-Charge, Grade VIII	272.75	18hrs 25%	2 3%	8 11%	4 6%	4 6%	2 3%	4 6%	8 11%	8 6%	4 6%	8 11%	72
	RYAN SHARP, PP, AICP Project Manager	261.75	32hrs 20%	8 5%	16 10%	8 5%	24 15%	8 5%	8 5%	16 10%	16 10%	6 4%	12 8%	154
	COLLIN HODGES, AICP Lead Planner	179.66	40hrs 14%	16 6%	40 14%	20 7%	40 14%	20 7%	16 6%	24 9%	24 9%	12 4%	24 9%	276
	SPENCER FINCH, PE, LEED AP QA/QC Officer, Grade VIII	292.93	12hrs 43%							8 29%			8 29%	28
	SARAH LITTLEFIELD Planner	152.85			24hrs 14%	40 23%	24 14%	8 5%		20 12%	20 12%		40 23%	176
	RICHARD VIRGO, PE, RSP1 Engineering Designer, Grade VI	157.73		24hrs 7%	40 11%	60 16%	40 11%	24 7%	40 11%	40 11%	40 11%		60 16%	368
	DAVID WASSERMAN, AICP Civic Analytics Lead	238.09								20 20%	40 40%		40 40%	100
	CYRUS CHIMENTO Analyst	151.83				60hrs 94%							4 6%	64
	JODDIE GRAY Vice President of TDM Practice	379.57				220hr 98%							24 2%	244
	AUDREY CABAY Planner	112.95								2hrs 17%		8 67%	2 17%	12
	ASHLEY JABERI TDM Specialist	202.43								8hrs 6%		120 88%	8 6%	136
	SYDNEY CAPE Behavioral Scientist	135.97										200hrs 93%	16 7%	216
	DIEGO MORALES Graphic Designer	140.82										60hrs 50%	60 50%	120
BRANDY CONNOR Project Accountant	129.90	18hrs 100%											18	
EQUITABLE CITIES	CHARLES BROWN, MPA, CPD, LCI Managing Principal	311.00	8 hrs 7%		16 14%		24 21%	40 36%	8 7%	8 7%		4 3%	4 3%	112
	SAMUEL KLING, PHD Dir, Cities and Communities	167.95	12hrs 10%		20 17%		32 27%	24 21%	4 3%	10 8%	4 3%	8 6%	4 3%	118
	ZIWEI LIU, MCRP Transportation Analyst	99.51				8 20%		24 60%					8 20%	40
	JENNA VAN HOLTEN, MS Community Eng. Specialist	80.85			40 17%		80 35%	60 26%			12 5%	16 7%	20 7%	228
	XAVIER LOFTON, MPH Health Equity Outreach Manager	116.29			24 17%		60 42%	40 28%			8 5%	8 5%	4 2%	144
	VALERIA MENENDEZ, MS Social Justice Fellow/Planner	99.51					40 24%	60 36%	20 12%	24 14%			24 14%	168
	REBA ODURO Engineer, Grade VI	141.79	24hrs 40%						8 13%	16 27%			12 20%	60
CME	TREVOR TAYLOR, PE, PP, CME, CFM Lead Engineer, Grade VII	284.85	8hrs 28%				12 42%				4 14%		4 14%	28
	BENNETT MATLACK, PE, CME, CFM Sr Program Manager, Grade VI	180.58	20hrs 16%				40 32%				40 32%		24 20%	124
	GARY OLIVA, PE Lead Engineer, Grade VII	231.34	4hrs 25%							4 25%			8 50%	16
	JAMES WATSON, PE, PTOE Trans/Traffic Eng., Grade VI	218.90	12hrs 27%				16 36%				8 18%		8 18%	44
	KEVIN CHEN, PE, PTOE Trans/Traffic Eng., Grade VI	180.95	12hrs 12%				40 38%				32 30%		20 19%	104

**ALTA PLANNING + DESIGN, INC**  
*Monmouth County Safe Streets for All Action Plan (RFP #P-54-2024)*  
 January 28, 2025

NAME AND TITLE	HOURLY RATE IN \$ (EFFECTIVE 1/1/25)	DIRECT LABOR	OVERHEAD %	OVERHEAD COST	TOTAL LABOR
ALIA AWWAD, PE Principal-in-Charge, Grade VIII	272.75	81.62	334%	191.13	\$19,638.00
RYAN SHARP, PP, AICP Project Manager	261.75	78.25	334%	183.24	\$40,269.46
COLLIN HODGES, AICP Lead Planner	179.66	53.76	334%	125.90	\$49,586.16
SPENCER FINCH, PE, LEED AP QA/QC Officer, Grade VIII	292.93	87.65	334%	205.28	\$8,202.04
SARAH LITTLEFIELD Planner	152.85	45.74	334%	107.11	\$26,901.60
RICHARD VIRGO, PE, RSP1 Engineering Designer, Grade VI	157.73	33.8	334%	79.15	\$41,565.60
DAVID WASSERMAN, AICP Civic-Analytics Lead	238.09	47.2	334%	110.53	\$15,773.00
CYRUS CHIMENTO Analyst	151.83	71.24	334%	166.85	\$15,237.76
JODDIE GRAY Vice President of TDM Practice	379.57	45.43	334%	106.40	\$37,046.52
AUDREY CABAY Planner	112.95	113.58	334%	265.99	\$4,554.84
ASHLEY JABERI TDM Specialist	202.43	60.57	334%	141.86	\$27,530.48
SYDNEY CAPE Behavioral Scientist	135.97	40.69	334%	95.28	\$29,369.52
DIEGO MORALES Graphic Designer	140.82	42.14	334%	98.68	\$16,898.40
BRANDY CONNOR Project Accountant	129.90	38.87	334%	91.03	\$2,338.20
CHARLES BROWN, MPA, CPD, LCI Managing Principal	311.00	120.19	125%	\$190.81	\$34,832.00
SAMUEL KLING, PHD Dir, Cities and Communities	167.95	64.90	125%	\$103.05	\$19,818.10
ZIWEI LIU, MCRP Transportation Analyst	99.51	38.46	125%	61.05	\$3,980.40
JENNA VAN HOLTEN, MS Community Eng. Specialist	80.85	31.25	125%	61.05	\$18,433.80
XAVIER LOFTON, MPH Health Equity Outreach Manager	116.29	44.95	125%	71.34	\$16,745.76
VALERIA MENENDEZ, MS Social Justice Fellow/Planner	99.51	38.46	125%	61.05	\$16,717.68
REBA ODURO Engineer	141.79	54.81	125%	86.98	\$8,507.40
TREVOR TAYLOR, PE, PP, CME, CFM Lead Engineer, Grade VII	284.85	114.49	116.35%	170.36	\$7,975.91
BENNETT MATLACK, PE, CME, CFM Sr Program Manager, Grade VI	180.58	87.98	116.35%	108.00	\$22,392.03
GARY OLIVA, PE Lead Engineer, Grade VII	231.34	92.97	116.35%	138.34	\$3,700.99
JAMES WATSON, PE, PTOE Trans/Traffic Eng., Grade VI	218.90	72.58	116.35%	218.90	\$9,631.44
KEVIN CHEN, PE, PTOE Trans/Traffic Eng., Grade VI	180.95	72.73	116.35%	108.22	\$18,819.22

<b>Subtotal Labor</b>	<b>\$306,384.00</b>
Fee %	99%
<b>Direct Expenses</b>	
Printing & Reproduction	\$500.00
Travel	\$3,000.00
Telephone	
Postage	
Graphics	
<b>Subtotal Direct Expenses</b>	<b>\$3,500.00</b>
<b>Subconsultant Fees</b>	
CME	\$62,519.59
Equitable Cities (DBE)	\$119,035.14
DBE Participation %	23%
<b>Subtotal Subconsultant Fees</b>	<b>\$181,554.73</b>
<b>Total</b>	<b>\$519,966.31</b>