

SIGNATURE PAGE
P-39-2024

To the Monmouth County Board of County Commissioners:

**THE UNDERSIGNED HEREBY DECLARES THAT
I (WE) HAVE CAREFULLY EXAMINED THE SPECIFICATIONS.
I (WE) HEREBY CERTIFY PRICES QUOTED ARE IN ACCORDANCE
WITH YOUR REQUIREMENTS.**

Company Name: Merchant Aviation, LLC
(PRINT)

Preparer's Name: Joel Couillandeu
(PRINT)

Signature: 
(DATE)

Address: 382 Springfield Avenue, Suite 411
Summit, NJ 07901

Telephone No.: 908-273-3600

Fax No.: n/a

E-Mail Address: joelc@merchantaviation.com
***** (This should be the email where Contracts would be sent) *****

Contact Person: Joel Couillandeu

FEIN: 
(Federal Employee ID)

BRC: 
(Business Registration Certificate)

(Revised 2/2017)

VII. COST PROPOSAL

HOURLY RATES

The Following table shows the hourly rates for each member of the team, including each one of the subconsultants.

STAFF	COMPANY	POSITION / ROLE	HOURLY RATE
Joel Couillandeu	Merchant Aviation	Principal-In-Charge	\$320
Edmond J. Harrison	Merchant Aviation	Project Manager	\$280
David Tomber	Merchant Aviation	Lead Airport Planner	\$260
Max Bohn	Merchant Aviation	Business Development Manager	\$200
Srivaths Sriram	Merchant Aviation	Airport Planner	\$180
Support Staff	Merchant Aviation	Graphic Design, Airport Development and other	\$120
Ken DeRberts	Government Strategy Group	Lead Financial Planner - CEO GSG	\$275
Cherron Rountree	Government Strategy Group	Government Affairs and Strategic Planning	\$265
Ulrich (AI) Steinberg	Government Strategy Group	Municipal Finance SME	\$260
Dorothy Blakeslee	Government Strategy Group	Municipal Finance and Optimization	\$220
Michael Valenti	Government Strategy Group	Safety and Security SME	\$220
John Gross	Government Strategy Group	Finance, Development and Redevelopment SME	\$220
Rajneesh Sayal	Dharam Consulting	Cost Analysis SME	\$250
Neal Wolfe	ESA	Environmental Analysis SME	\$250
Michael D. Vind	FSL Public Finance	Financing Advisor	\$200

TOTAL HOURS PER PHASE:

The following table shows the number of total hours estimated for each phase of the project.

	Phase 1	Phase 2	Phase 3
TOTAL ESTIMATED HOURS BY PHASE (Contingent to Concurrence on Scope)	787	557	1,245
TOTAL ESTIMATED COST BY PHASE	\$176,090	\$128,045	\$264,004

All out-of-pocket expenses are reimbursable. Auto mileage is to be billed at the IRS approved rate. These reimbursable expenses are not to exceed \$16,500.