

**SIGNATURE PAGE**

**P-23-2025**

To the Monmouth County Board of County Commissioners:

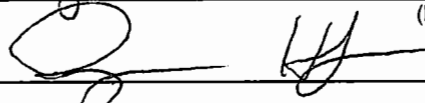
**THE UNDERSIGNED HEREBY DECLARES THAT  
I (WE) HAVE CAREFULLY EXAMINED THE SPECIFICATIONS.  
I (WE) HEREBY CERTIFY PRICES QUOTED ARE IN ACCORDANCE  
WITH YOUR REQUIREMENTS.**

Company Name: DSI Medical Services, Inc.

(PRINT)

Preparer's Name: Roger Hornby

(PRINT)

Signature:  10/24/24

(DATE)

Address: 200 Precision Rd #200-A

Horsham PA 19044

Telephone No.: (800) 770-0531 x1729

Fax No.: \_\_\_\_\_

E-Mail Address: roger.hornby@dsimed.com

\*\*\***(This should be the email where Contracts would be sent)**\*\*\*

Contact Person: Roger Hornby

FEIN: 

(Federal Employee ID) 

BRC:   
(Business Registration Certificate)

(Revised 2/2017)

# Proposal

## DRUG AND ALCOHOL TESTING SERVICES FOR VARIOUS MONMOUTH COUNTY DIVISIONS AND DEPARTMENTS FOR CALENDAR YEAR 2025 AS A PROFESSIONAL SERVICE

The undersigned Consultant hereby declares that he/she has carefully examined the Request for Proposals and the specifications and that, upon issuance of a Purchase Order, he/she will perform the requested services in compliance with those requirements, at the following costs:

**Group 1.** Pre-placement, random selection, return-to-duty, reasonable suspicion/cause, post-accident and follow-up testing:

Per test:

1. Drug Test (on site) 196± employees @ \$ 48.00 per test (min 5 collections)
2. Drug Test (Consultant office) 32± employees @ \$ 39.50 per test (Tier 1 clinic)
3. Alcohol Test (on site) 54± employees @ \$ 32.00 per test
4. Alcohol Test (Consultant office) 18± employees @ \$ 48.00 per test (Tier 1 clinic)  
*included in*
5. Medical Review Officer Fee: 201± employees @ \$ drug price per test
6. Observation of Return to Duty and Follow-Up Tests as per DOT 49 CFR art 40  
30± employees @ \$ 39.50 per test.

**Group 2.** Emergency Call-Out Services for reasonable suspicion/cause and post-accident drug and alcohol testing **on site** on 24/7 basis. Services are on a ~~portal-~~ **to-portal basis** (if there is an additional cost for the test, then list such cost separately; otherwise prices listed in Group # 1 will apply):

7. Monday – Friday (non-Holiday)  
7:00am – 5:00pm 6± incidents @ \$ 100 per hour
8. Overtime / Holiday Rate  
After 5:00pm  
Saturday, Sunday, Holiday 3± incidents @ \$ 100 per hour

**Group 3.** Technician time, to accommodate shy bladder protocol:

- 9. Straight time,  
Up to 5 hours: \$ N/A per hour
- 10. Overtime / Holiday Rate: \$ N/A per hour  
Up to 5 hours:

**Group 4.** Drug and Alcohol tests performed by an outside service center for situations when, due to circumstances beyond the reasonable control of the Consultant, the Consultant cannot provide **on-site** services listed in items #1 and #3 above in Group #1. Any additional applicable collection fees must be added, if required.

Facility Name see page 15 of proposal for ALL LOCATIONS !!  
Location various Tier 1 clinics

- 11. Drug Test: 11 \$ 39.50 per test
- 12. Alcohol Test: 11 \$ 48.00 per test

**Group 5.** On-site General Supervisory Awareness training and provide comprehensive manual for approximately 56 employees (Drug and Alcohol program coordinators, administrators, and supervisors of CDL and non-CDL employees). Each class should be approximately 2.5 hours, with a minimum of 15 and maximum of 60 employees per class:

- 13. 5± classes @ \$ 500 per class
- 14. 56± manuals @ \$ 24.95 per manual

**Group 6.** Litigation support (if needed)

- 15. \$ 275 per hour. (in-court testimony)

\*NOTE: The quantities listed above are estimated and may change depending on operational requirements. Successful Consultant will only receive payments for actual number of tests performed.

- 1. Online Supervisor Awareness Training: \$49.00 per end user license
- 2. FMCSA Clearinghouse Full or Limited Query Submission Services: \$5.00 per query
- VARIANCE(S), IF ANY:
- 3. Litigation support (Telephonic/Virtual): No Charge!!
- 4. Split Specimen (Bottle B) Retested at Alternate Lab: \$199 per positive metabolite

The undersigned is  an individual  
 a partnership  
 a corporation under the laws of the State of Delaware

BUSINESS NAME: DSI Medical Services, Inc.

BY: Roger Hornby SIGNATURE: 

ADDRESS: 200 Precision Rd #200-A

CITY: Horsham STATE: PA ZIP: 19044

BUSINESS PHONE #: (800) 770-0531 x1729 FAX #: \_\_\_\_\_

EMAIL ADDRESS: roger.hornby@dsimed.com