

**SIGNATURE PAGE**

**P-1-2025**

To the Monmouth County Board of County Commissioners:

**THE UNDERSIGNED HEREBY DECLARES THAT  
I (WE) HAVE CAREFULLY EXAMINED THE SPECIFICATIONS.  
I (WE) HEREBY CERTIFY PRICES QUOTED ARE IN ACCORDANCE  
WITH YOUR REQUIREMENTS.**

Company Name: Inservco Insurance Services, Inc.  
(PRINT)

Preparer's Name: Staci L. Ulp  
(PRINT)

Signature: *Staci L. Ulp* 9/3/24  
(DATE)

Address: 2 North Second Street  
Harrisburg PA 17101

Telephone No.: 717-230-8300 Ext. 4057

Fax No.: 717-221-6060

E-Mail Address: sulp@pnat.com  
\*\*\***(This should be the email where Contracts would be sent)**\*\*\*

Contact Person: Staci L. Ulp

FEIN: [REDACTED]

(Federal Employee ID) [REDACTED]

BRC: [REDACTED]  
(Business Registration Certificate)

(Revised 2/2017)

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**THE MONMOUTH COUNTY BOARD OF COUNTY COMMISSIONERS, N.J.**  
**CLAIMS ADMINISTRATION SERVICES**  
**RFP# P-1-2025**  
**REPLY FORM**

FLAT FEE FOR WORKERS COMPENSATION/EMPLOYERS LIABILITY, AND LIABILITY CLAIMS ADMINISTRATION SERVICES:

YEAR 1 – 2025	\$ 522,000	Annual Fee
YEAR 2 – 2026	\$ 528,600	Annual Fee
YEAR 3 – 2027	\$ 541,100	Annual Fee

ALTERNATE FEE FOR CLAIMS ADMINISTRATION SERVICES

Describe: N/A

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Indicate if a flat or alternative fee is being quoted for the two (2) one-year renewal options:

Option Year 1 Flat Fee: \$553,600

Option Year 2 Flat Fee: \$569,100

Flat Fee pricing for option years 1 and 2 will include all services covered under the original 3 year term.

DEVIATIONS FROM REQUIRED SERVICE (use attachment(s), if necessary)

N/A

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OTHER INFORMATION ON SERVICES AND COSTS (use attachment(s), if necessary)

Please see attached Fee Form for additional details.

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**SIGNATURE OF AUTHORIZED REPRESENTATIVE**

Printed Name: Staci L. Ulp

Signature: 

Title: President & CEO

## **Inservco's Fee Proposal for the County of Monmouth RFP #P-1-2025**

Inservco's flat annual fee for Claims Administration Services and Managed Care Services for workers' compensation and liability claims are as follows:

**Year 1: \$522,000**

**Year 2: \$528,600**

**Year 3: \$541,100**

**Option Year 1: \$553,600**

**Option Year 2: \$569,100**

### **Inservco's flat annual fee includes the following Managed Care Services No Additional Charges**

- PPO Network Access
- Bill Re-Pricing
- Telephonic Case Management
- Panel Development
- Dedicated Account Manager
- Report Only Claims
- Reporting

### **Inservco's flat annual fee includes the following Claims Services NO ADDITIONAL CHARGES**

- Administration Fee
- Conversion of existing claims and all start up services
- Client access for all authorized employees to Inservco's RMIS System
- First and Subsequent Report of claim
- Monthly loss run reports
- Investigate and pursue subrogation potential on all claims  
**100% of subrogation recoveries are allocated to the County of Monmouth**
- Standard reports and most customized reports
- Annual SCHIP reporting (CMS filings – Section 111)
- CIB Search
- Issue all payments - medical, indemnity and expense
- Coordinate litigated claims with attorney
- Coordinate claims with excess carrier
- Investigate and pursue fraudulent activities

#### **Allocated Expenses**

The flat annual fee does not include usual allocated expenses, such as attorneys' fees, outside appraisal costs, photographers' fees, travel expenses for witnesses, surveillance performed by independent professional surveillance firms, Medicare set-aside costs, claim coordination fees, independent medical examinations for claim evaluation and defense purposes, court reporters' fees and court costs or defense of any claim. The Flat Fee does not include Inservco's safety management services. The flat fee does not include On-Site Case Management.

#### **Safety Management Hourly Rates**

Professional fees for safety management services are on an allocated cost basis of **\$125** per hour. Project and annual fees can be provided.

#### **Field Case Management**

Field/On-Site Case Management: **\$94.00 Per Hour** - requires prior approval.