

**SIGNATURE PAGE**


**RFQ# F-44-2025**

To the Board of County Commissioners of the County of Monmouth:

**THE UNDERSIGNED HEREBY DECLARES THAT  
I (WE) HAVE CAREFULLY EXAMINED THE SPECIFICATIONS.  
I (WE) HEREBY CERTIFY PRICES QUOTED ARE IN ACCORDANCE  
WITH YOUR REQUIREMENTS.**

Company Name: All American Ford (Old Bridge)  
(PRINT)

Preparer's Name: David Marino  
(PRINT)

Signature:  12/3/24  
(DATE)

Address: 3698 Route 9 South  
Old Bridge, NJ 08857

Telephone No.: 732-242-0456

Fax No.: 732-591-2032

E-Mail Address: dmarino@aafordnj.com

\*\*\***(This should be the email where Contracts would be sent)**\*\*\*

Contact Person: David Marino

FEIN: \_\_\_\_\_  
(Federal Employee ID)

# PROPOSAL PAGE

F-42-2025

FURNISH AND DELIVER FORD OEM PARTS AND PERFORM REPAIRS ON  
FORD GASOLINE VEHICLES AND FORD DIESEL VEHICLES FOR THE  
DIVISION OF FLEET SERVICES FOR THE PERIOD  
JANUARY 1, 2025 THROUGH DECEMBER 31, 2025  
WITH ONE (1) ONE-YEAR RENEWAL OPTION  
(MONMOUTH COUNTY CO-OP)

## GROUP 1

### Item #1

OEM FORD 'OVER THE COUNTER' PARTS FOR BOTH GASOLINE AND DIESEL VEHICLES  
TO BE USED BY THE COUNTY FOR COUNTY-PERFORMED REPAIRS:

ENTER THE NET COST TO THE COUNTY, COMPUTED AS FOLLOWS:

ESTIMATED PARTS AMOUNT AT MANUFACTURER'S SUGGESTED LIST PRICE:	\$	128,500.00
LESS DISCOUNT OF		<u>38.9</u> % OFF (IF ANY)
DISCOUNT AMOUNT (-)	\$	<u>-49,986.50</u>
NET COST TO COUNTY (ESTIMATED)	\$	<u>78,513.50</u> *

\* The actual contract and purchase order may use a somewhat different amount as an allowance for parts, accessories and supplies, but bids will be evaluated based on this amount.

### Item #2

HOURLY 'REGULAR' LABOR RATE FOR DEALER-PERFORMED REPAIR OF

GASOLINE VEHICLES \$ 99 /hour

\*Note: County personnel will deliver all vehicles to vendor's facility for repair work. Award amount for this item will be based on the County's budgetary amount.

PROPOSAL PAGE (Cont'd)

F-42-2025

Item #3

OEM FORD PARTS TO BE UTILIZED DURING DEALER-PERFORMED  
GASOLINE VEHICLE REPAIRS:

ENTER THE NET COST TO THE COUNTY, COMPUTED AS FOLLOWS:

ESTIMATED PARTS AMOUNT AT MANUFACTURER'S SUGGESTED LIST PRICE:	\$	18,000.00
LESS DISCOUNT OF		<u>38.9</u> % OFF (IF ANY)
DISCOUNT AMOUNT (-)	\$	<u>-7,002.00</u>
NET COST TO COUNTY (ESTIMATED)	\$	<u>10,998</u> *

\*Use this amount to calculate the Total Bid Group price below. The actual contract and purchase order may use a somewhat different amount as an allowance for parts, accessories and supplies, but bids will be evaluated based on this amount.

TOTAL BID GROUP 1: \$ 89,511.50

Exceptions: Engines, transmissions, Batteries, accessories ~~and~~ have short discounts  
at which we are authorized to do cost + 10%.

*(Signature)*

PROPOSAL PAGE (Cont'd)

F-42-2025

GROUP 2

Item #4

HOURLY 'REGULAR' LABOR RATE FOR DEALER-PERFORMED REPAIR OF

DIESEL VEHICLES: \$ 99 /hour

\*Note: County personnel will deliver all vehicles to vendor's facility for repair work. Award amount for this item will be based on the County's budgetary amount.

Item #5

OEM FORD PARTS TO BE UTILIZED DURING DEALER-PERFORMED DIESEL VEHICLE REPAIRS:

ENTER THE NET COST TO THE COUNTY, COMPUTED AS FOLLOWS:

ESTIMATED PARTS AMOUNT AT MANUFACTURER'S SUGGESTED LIST PRICE:	\$	14,000.00
LESS DISCOUNT OF		<u>38.9</u> % OFF (IF ANY)
DISCOUNT AMOUNT (-)	\$	<u>-5,446.00</u>
NET COST TO COUNTY (ESTIMATED)	\$	<u>8,554.00</u> *

\* Use this amount to calculate the Total Bid Group price below. The actual contract and purchase order may use a somewhat different amount as an allowance for parts, accessories and supplies, but bids will be evaluated based on this amount.

TOTAL BID GROUP 2: \$ 8,554.00

EXCEPTIONS: Engines, Transmissions, Batteries, accessories all have short Discounts at which we are Authorized to do 10% above cost.