

Signature Page

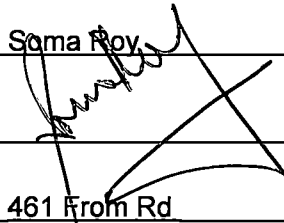
CC-25-2023

To the Monmouth County Board of County Commissioners:

**THE UNDERSIGNED HEREBY DECLARES THAT
I (WE) HAVE CAREFULLY EXAMINED THE SPECIFICATIONS.
I (WE) HEREBY CERTIFY PRICES QUOTED ARE IN ACCORDANCE WITH YOUR
REQUIREMENTS.**

Company Name: IBM
(PRINT)

Preparer's Name: Soma Roy
(PRINT)

Signature:  October 2, 2023
(DATE)

Address: 461 From Rd
Paramus NJ ,07652

Telephone No.: 1-848-248-3288

Fax No.: _____

E-Mail Address: somaa.roy@us.ibm.com

***** (This should be the email where Contracts would be sent) *****

Contact Person: Soma Roy

FEIN: 

(Federal Employee ID)

BRC: 

(Business Registration Certificate)

(Revised 2/2017)

9. Pricing/Fees

Pricing/Fees - Contractor shall propose a monthly per user rate, flat rate, or other method of payment for the services described in the scope of services. Fees must be provided with your submission for each of the years, the initial two (2) years and then each of the three (3) one-year renewal options. Contractors may include an escalation clause or other method for determining a fee increase, if applicable.

IBM is providing an estimate of the IBM Community Health platform price based on our understanding of the requirements in the RFP and as described in our response above.

Pricing includes implementation of the IBM Community Health platform, followed by monthly subscription and support (S&S) pricing that includes cloud hosting infrastructure, software, and support services.

Subscription fees are calculated based on the number of residents to be served by the system on an annual basis. System sizing and price are based on up to 50,000 person records.

Application support is based on fixed price - fixed capacity. The capacity will be revisited in increments to the base system implementation.

See price table on next page.

Table 3. Price Estimates

Description	Coverage	Payment Terms	Estimated Monthly Rate	Total Price
Implementation Services	2 Months	Billed Monthly	\$395,805	\$791,610
Implementation Infrastructure	2 Months	Billed Up Front	\$16,474	\$32,948
Year 1 Base Support	9 Months	Billed Monthly	\$84,172	\$757,552
Year 1 Base Infrastructure	9 Months	Billed Up Front	\$15,992	\$143,931
Year 2 Base Support	12 Months	Billed Monthly	\$54,887	\$658,648
Year 2 Base Infrastructure	12 Months	Billed Up Front	\$16,995	\$203,940
Year 3 Renewal Support	12 Months	Billed Monthly	\$51,109	\$613,306
Year 3 Renewal Infrastructure	12 Months	Billed Up Front	\$17,862	\$214,344
Year 4 Renewal Support	12 Months	Billed Monthly	\$49,805	\$597,663
Year 4 Renewal Infrastructure	12 Months	Billed Up Front	\$18,790	\$225,476
Year 5 Renewal Support	12 Months	Billed Monthly	\$47,146	\$565,757
Year 5 Renewal Infrastructure	12 Months	Billed Up Front	\$19,782	\$237,388
				\$5,042,563

Each January beginning in **{2024}**, the fixed price set forth in this Section for services performed by IBM for the remainder of the Statement of Work (SOW) term will be adjusted by an Economic Change Adjustment (ECA) based upon increases in the **Consumer Price Indexes for All Urban Consumers (CPI-U)**.

The adjustment to the fixed price will be effective until it is further adjusted by the terms of this section as a result of subsequent CPI-U adjustments.

In the event that any CPI-U is no longer published, or if any index content is substantially changed, then the County and IBM will, by mutual agreement, substitute another comparable index published at least annually.