

SIGNATURE PAGE

CC-8-2026

To the Monmouth County Board of County Commissioners:

**THE UNDERSIGNED HEREBY DECLARES THAT
I (WE) HAVE CAREFULLY EXAMINED THE SPECIFICATIONS.
I (WE) HEREBY CERTIFY PRICES QUOTED ARE IN ACCORDANCE
WITH YOUR REQUIREMENTS.**

Company Name: HBSS Connect Corp
(PRINT)

Preparer's Name: Mr. Jack Kelly, Director- RFP Sales
(PRINT)

Signature: *Jack Kelly* 04/14/206
(DATE)

Address: 1075 Westford Street., Suite 304 Lowell, MA 01851

Telephone No.: (617) 480-7871

Fax No.: (978)- 379-0014

E-Mail Address: Jackk@qryde.com
***** (This should be the email where Contracts would be sent) *****

Contact Person: Mr. Jack Kelly, Director- RFP Sales

FEIN: ██████████

(Federal Employee ID)

BRC: ██████████

(Business Registration Certificate)

(Revised 2/2017)

Pricing Proposal Rideshare Transportation

Instructions: Data enter your proposed pricing in the yellow-highlighted field(s)

Contractor Name	HBSS Connect Corp
Contact Name	Mr. Jack Kelly
Contact Phone	617 480-7871
Contact Email	Jackk@qryde.com
Address	1075 Westford Street., Suite 304 Lowell, MA 01851

Contractor(s) must provide at least one mathematical formula that will govern the maximum ride price(s) allowed throughout the term of the contract. Contractor may provide up to five mathematical formulas if the Contractor wants different formulas for different geographical areas. Contractor will then apply these formula(s) to the hypothetical example(s) below to show how these mathematical formula(s) will be applied to real-life booking requests. The text box provided is not intended to limit the number of characters / amount of space for these formulas. If you need more space, provide your formulas as a separate attachment and data enter "see attachment" in the provided box.

Mathematical formula(s) that will govern the maximum ride price(s):

The proposed pricing structure is based on a tiered mileage model designed to ensure cost transparency and predictability for Monmouth County.

Pricing Component	Details
Base Fee (0–5 miles)	: \$33.50 (inclusive of administrative and technology costs)
Additional Mileage (>5 miles)	: \$2.00 per mile beyond the first 5 miles
Total Cost Formula	: \$33.50 + (\$2.00 × additional miles beyond 5 miles)

To further enhance cost efficiency for the County as program utilization stabilizes, a volume-based pricing adjustment will be applied. Upon completion of 400 round trips (800 one-way trips), the base rate will be reduced to \$31.00 for the first 0–5 miles, while maintaining the same per-mile rate for additional distance.

If the passenger(s) are willing to opt-in to "ride-share", what, if any, discount will apply to their ride? How will this be calculated?

HBSS will provide **5% discount** in the **base fee** for the passenger (s) who are willing to opt-in to **ride-share**. Additional Mileage rate **remains the same**.
Revised Base Cost (5% discounted fare of \$ 33.50): \$ 31.

Total Cost Formula (Ride-share): \$31 + (\$2.00 × additional miles beyond 5 miles)

For evaluation purposes: The lowest Total Cost will be determined by adding all of the prices listed in the 'Total Price' column. The sum of the provided hypothetical costs should be placed in the shaded in BLUE cell next to ' Total Cost Representation*'. This total will be used to determine the "lowest total cost" for comparing one Contractor's costs to the costs submitted by other Contractors.

Service (hypothetical example)	Trip Beginning	Trip End	Total Price (based on the formula provided above)	Contractor optional note(s)
Standard Pick-Up for 1 Passenger (non-surge price, private car, no carpool)	ShopRite 280 Route 9 Englishtown, NJ 07726	Middletown Medical 600 NJ-35 Red Bank, NJ 07701	\$55.50	
Standard Pick-Up for 1 Passenger (non-surge price, private car, no carpool)	Keansburg Municipal 183-197 Center Ave. Keansburg, NJ 07734	ShopRite 1500 NJ-35 Middletown, NJ 07748	\$33.50	
Standard Pick-Up for 1 Passenger (non-surge price, private car, no carpool)	HABcore 607 2 nd Ave. Asbury Park, NJ 07712	ShopRite 2100 NJ-66 Neptune City, NJ 07753	\$33.50	
Standard Pick-Up for 1 Passenger (non-surge price, private car, no carpool)	Dragoni Carmelisa Church Ward Ave. Rumson, NJ 07760	Human Services 3000 Kozloski Rd. Freehold, NJ 07728	\$67.50	
Standard Pick-Up for 1 Passenger (non-surge price, private car, no carpool)	Parker Family Health Ctr 211 Shrewsbury Ave.; Red bank, NJ 07701	Parker House Condos Broad St Freehold, NJ 07728	\$59.50	
Standard Pick-Up for 1 Passenger (non-surge price, private car, no carpool)	Marlboro Motor Lodge 141 US-9; Englishtown, NJ 07726	Lunch Break 121 Drs James Parker Blvd Red Bank, NJ 07701	\$61.50	
Standard Pick-Up for 1 Passenger (non-surge price, private car, no carpool)	Dreyer Custom Homes 212 Trenton Blvd. Sea Girt, NJ 08750	Campbell's Pharmacy 2175 NJ-35 Sea Girt, NJ 08750	\$33.50	
Standard Pick-Up for 1 Passenger (non-surge price, private car, no carpool)	Manasquan Eye Care 2516 NJ-35 Manasquan, NJ 08736	Hackensack Meridian 1517 Richmond Ave. Point Pleasant, NJ 08742	\$33.50	
Total Cost Representation*			344.5	
*The above is a hypothetical market basket to be used for award purposes. Contractors must provide the trip cost for each example.				