

**SIGNATURE PAGE**  
**CC-6-2025**

To the Monmouth County Board of County Commissioners:

**THE UNDERSIGNED HEREBY DECLARES THAT  
I (WE) HAVE CAREFULLY EXAMINED THE SPECIFICATIONS.  
I (WE) HEREBY CERTIFY PRICES QUOTED ARE IN ACCORDANCE  
WITH YOUR REQUIREMENTS.**

Company Name: Port Imperial Ferry Corp. dba. NY Waterway  
(PRINT)

Preparer's Name: Armand Pohan  
(PRINT)

Signature: *Armand Pohan* 3/30/26  
(DATE)

Address: 4800 Avenue at Port Imperial  
Weehawken NJ 07086

Telephone No.: 201-902-8700

Fax No.: 201-223-4311

E-Mail Address: pohan@nywaterway.com  
**\*\*\* (This should be the email where Contracts would be sent) \*\*\***

Contact Person: Armand Pohan, President and CEO

FEIN: ██████████

(Federal Employee ID)

BRC: ██████████

(Business Registration Certificate)

(Revised 2/2017)

**COST PROPOSAL FORM  
(CC-6-2025)**

**CONTRACT FOR THE OPERATION OF FERRY SERVICES TO AND FROM THE  
BELFORD FERRY TERMINAL FOR A PERIOD OF  
TWO (2) YEARS WITH THE OPTION FOR TWO (2) ONE-YEAR RENEWALS**

<b>REQUIRED PRICING</b>	
<i>Operator must provide pricing for the following.</i>	
<b>Base Operations Fees- See section D.2 of Technical Specifications</b> (Minimum of \$2.00 per passenger per trip, whether a full fare, reduced fare or no fare is paid.)	<b>\$2.25</b> <b>per passenger per trip</b>
<b>Additional Operations Fees- See section D.2 of Technical Specifications</b> (Minimum of three percent (3%) of the gross revenues of all concessions, whether operated by the ferry operator or a third party.)	<b>10</b> % <b>percentage of gross revenues on concessions payable each month</b>
<b>Base Operations Fees for Weekend/Holiday Service - See sections B.1 and D.2 of Technical Specifications</b> (Minimum of \$2.00 per passenger per trip, whether a full fare, reduced fare or no fare is paid.)	<b>\$2.25</b> <b>per passenger per trip</b>
<b>Additional Operations Fees on Cargo - See section D.2 of Technical Specifications</b> (Minimum of \$0.10 per pound of Cargo that arrives or departs from the ferry terminal for each ferry trip)	<b>\$.10</b> per <b>pound per trip (if the proposal does not include any cargo to be carried, then mark this section N/A).</b>