

SIGNATURE PAGE

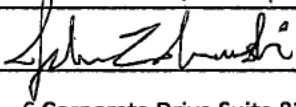
CC-10-2027

To the Monmouth County Board of County Commissioners:

**THE UNDERSIGNED HEREBY DECLARES THAT
I (WE) HAVE CAREFULLY EXAMINED THE SPECIFICATIONS.
I (WE) HEREBY CERTIFY PRICES QUOTED ARE IN ACCORDANCE
WITH YOUR REQUIREMENTS.**

Company Name: Hart Halsey, LLC d /b/a Extra Duty Solutions
(PRINT)

Preparer's Name: John Zebrowski, VP Corporate Affairs
(PRINT)

Signature:  October 15, 2026
(DATE)

Address: 6 Corporate Drive Suite 830
Shelton, CT 06484

Telephone No.: 203-813-5601 ext 107

Fax No.: 203-306-3140

E-Mail Address: jzebrowski@extradutysolutions.com
*****(This should be the email where Contracts would be sent)*****

Contact Person: John Zebrowski, VP Corporate Affairs

FEIN: 

(Federal Employee ID) 

BRC: 
(Business Registration Certificate)

{Revised 2/2017}



SECTION B. FEE

EDS currently administers MCSO's extra duty program using an administrative fee of 7% of the total invoiced amount, paid by customers requesting extra duty services. This established pricing structure has proven effective, transparent, and predictable throughout our relationship with MCSO.

EDS recognizes that the RFP requires bidders to propose a fixed hourly administrative rate, and we have provided the requested rate in full compliance with the solicitation. We are prepared to implement that rate if awarded the contract. However, based on our experience administering MCSO's program, we respectfully recommend that the County consider retaining the existing percentage-based structure, if permissible under its procurement requirements.

The current structure offers several advantages:

Automatic adjustment to compensation changes. The percentage-based fee adjusts proportionately as officer pay rates and other authorized charges change, eliminating the need to periodically renegotiate a fixed hourly administrative rate.

Consistency and simplicity. A uniform percentage accommodates variations in officer classifications, compensation rates, and assignment requirements without introducing separate administrative pricing calculations.

Continuity of operations. MCSO, its officers, and participating customers are already familiar with the existing billing arrangement. Retaining it avoids unnecessary changes to established procedures and customer expectations.

Transparent and predictable pricing. Customers can readily determine the administrative fee as a consistent percentage of their invoiced charges.

Most importantly, retaining the percentage-based structure preserves a proven pricing arrangement that has successfully supported MCSO's extra duty program without requiring changes to its established financial and administrative processes.

Pricing for both models is below.

	2027	2028	2029	2030	2031
All billable jobs	7%	7%	7%	7%	7%
Road/Security	\$7.88	\$7.88	\$7.88	\$7.88	\$7.88
Church	\$4.20	\$4.20	\$4.20	\$4.20	\$4.20
Brookdale Community Colle and Ocean Township BOE	0%/\$0	0%/\$0	0%/\$0	0%/\$0	0%/\$0

EDS fully accepts the RFP's hourly pricing requirement and will honor the hourly rate submitted in our proposal. Our recommendation to retain the existing 7% administrative fee is offered solely for the County's consideration, should its procurement requirements permit that option.



Regardless of the pricing structure selected, we remain committed to providing uninterrupted service, transparent billing, and the dependable program administration MCSO has come to expect.

We agree to pay the County for all services rendered and have no delay in payments to the County for payroll. EDS will pay the County amounts due for payroll, including County admin fees and cruiser fees, on the dates specified by the County, not 10 days later.

Customers paying by credit card will be charged an additional 3.0% fee.

Our client Terms and Conditions are provided in Appendix E.

EDS does not charge for program configuration, in-person training, implementation, training, travel, or insurance. EDS does not levy extra fees to vendors for up front/escrow payments or payments by check. Nor does it charge the full scheduled fees on detail modifications or cancelations -- just the cancellation hours minimum the County charges.

Fee Category	Hourly Rate or Fee	Notes
EDS Administrative	7%	Applied on top of the total invoiced amount
	\$7.88	Road/security work
	\$4.20	Church rate
Check	0%	EDS does not charge customers additional fees for these payment methods.
ACH/Wire	0%	
Detail Modification	0%	We do not charge for scheduling changes.
Detail Cancellation	0%	
In-Person Training	\$0	Conducted when and where you require.
On-Duty Software (optional)	1%	This fee covers maintenance and hosting of on-duty software, which can be added any time.

EDS also offers fully-integrated on-duty scheduling software with full integration between on- and off-duty schedules. Our on-duty scheduling software has been used for more than 20 years by agencies as large as Charlotte Mecklenburg, NC and the United Nations.

If MCSO would like to use our on-duty scheduling software, we can include full set-up, use and hosting of that software for an additional 1% increase to our administration fee. If there is interest, we can install that software anytime.

See Appendix F for more information about our On Duty software.

EDS has the financial capacity to guarantee funds required for County payroll before customer payment is collected, as required by the County. EDS's obligation to remit required funds to Monmouth County is not contingent upon collection from the customer. We have never been late on a payroll. We encourage you to speak with our client references to verify that our payroll payments come on the exact day they are due 100% of the time.